A Biennial Report on the

# State's Compensation System for Fiscal Years 2006 and 2007 

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## Overall Conclusion

The average state employee's pay is 17 percent less than the pay of employees performing similar jobs in government or private industry. In addition, the State's compensation system no longer provides competitive salary ranges. A "one-size-fits-all" solution will not immediately address these problems. However, a mix of compensation strategies can make the State's compensation system and state employee pay competitive with those of similar jobs in government and private industry. This approach could provide a long-term solution and help the State achieve statewide goals by attracting a quality workforce in the coming tight labor market.

## Key Points

## The State's compensation system is not competitive with similar government or private industry jobs.

More than 25 percent of state positions analyzed are 15 percent or more behind the market.

State salary schedules for non-law enforcement positions lag the market by 10 percent overall.

The State salary schedule for law enforcement officers lags the market. For senior level officers, the structure lags 17 percent; for state trooper positions, the structure is approximately 8 percent behind market.

To address the compensation system, the State Classification Office has developed three options for consideration by the Legislature. Each option includes routine maintenance and structure changes and moves the compensation system to a specific

## Background Information <br> The Compensation System

- The State's compensation system consists of the State Classification Plan (Plan) and corresponding pay ranges.
- The Plan includes 871 individual job classifications, which are matched to specific pay ranges.


## Salary Schedules

- Three groups of pay ranges outline the minimum and maximum pay for each position in the Plan:
- Schedule A: skilled craft, technical, and paraprofessional positions
- Schedule B: professional and managerial positions
- Schedule C: Iaw enforcement officers
Employee Pay
- Wages and salaries paid to employees


## State employees' actual pay is not competitive with pay for similar government or private industry jobs.

Forty-five percent of state employees are paid at rates near the bottom of their pay ranges. In addition, 18 percent of eligible state employees received some form of merit award in fiscal year 2003. These numbers are significantly below standard compensation practices.

[^0]To address employee pay, solutions could include targeted funding for pay equity adjustments, merits, rewards, and other increases; legislation empowering agencies with competitive compensation tools; and a strategic statewide approach toward compensation.

## Summary of Objective, Scope, and Methodology

The objectives of this study were to determine the competitiveness of the compensation system (Plan) with the labor market and to determine whether changes are needed. In addition, this report provides an overview of the total compensation package provided to state employees. It also identifies the tools needed to correct issues with the compensation system, as well as associated risks.

The scope of this study included a review of positions' placement within the compensation system, a review of employee pay in relation to market pay, and a review of law enforcement pay. The State Classification Office (SCO), part of the State Auditor's Office, conducted this review in accordance with the Position Classification Act in Texas Government Code, Chapter 654.

The SCO conducts periodic studies of salary rates and trends in the private industry and other governmental agencies for work similar to that performed in state government. This research was completed using generally accepted compensation practices.

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## Detailed Results

## Chapter 1

## Report Overview

The compensation system covers more than 146,000 employees in 122 state agencies and applies to most hourly, part-time, temporary, and full-time classified employees. The compensation system currently includes 871 individual job classifications as

Figure 1
Full-time Classified Employees, by Salary Schedule


Note: Data is for full-time classified employees as of the second quarter of fiscal year 2004. well as corresponding salary ranges for those positions. These salary ranges are listed in three separate salary schedules, which detail the minimum and maximum pay rates for each position. Salary schedule A includes skilled craft, technical, and paraprofessional positions; salary schedule B includes professional and managerial level jobs; and salary schedule C includes law enforcement positions. Figure 1 shows the percentage of the state workforce in each of these groups.

Prior to each legislative session, the State Classification Office (SCO) reviews these job classifications and salary rates for similar positions in private industry and other government entities. This review is done by identifying benchmark jobs for market comparisons to determine the "going rate" in the labor market.

To address compensation system discrepancies, the SCO developed three options for consideration. All three options address routine maintenance and structure changes and move the positions within the compensation system to a specific market point. Based on available funding, the Legislature may implement the option that best supports statewide objectives. The implementation costs of these options range from $\$ 5.6$ million to $\$ 40.5$ for salary schedules A and B and from $\$ 21.4$ million to $\$ 30.2$ million for salary schedule C. Chapter 2 of this report outlines those changes.

## Chapter 1-A

Research Indicates that the State's Compensation System and Employee Pay Lag the Market

The compensation system no longer provides competitive salary ranges. An employee's pay is driven by placement within specific job classifications in the compensation system. Therefore, when job classifications and corresponding salary ranges fall behind the market, the capacity to pay employees competitively is compromised. Without changes to the compensation system, state agencies will face an increased risk of turnover and the inability to compete for and retain qualified employees. When comparing the midpoint of state salary ranges to the market, the

Figure 2


SCO found that the majority of positions reviewed fall more than 5 percent behind the market (see Figure 2).

Chapter 1-B

## The Most Effective Way to Address Employee Pay and Salary Structure Issues Is Through a Mix of Compensation Solutions

There are many options available to address employee compensation. One solution is to move all employees to the midpoints of their pay ranges. On the surface, this appears to be the most equitable way to improve employee compensation. However, the cost could be close to $\$ 596$ million per year and would not necessarily address all the problems currently facing the State's compensation system, such as the lack of a competitive pay structure and employees' low placement in pay ranges.

Therefore, the SCO suggests exploring other options that will not only attend to equity issues but also provide long-term solutions. This mix should include strategies that address the compensation system, equity adjustments for agencies, and merit increases. Legislative funding for these items would go a long way in addressing current compensation problems.

Implementing a mix of solutions now will also position the compensation structure and employee pay for refinements during future legislative sessions. The key lies in finding the right mix of solutions that will create value for employees and state agencies, align employee pay with agency objectives, and maximize the use of state funds.

## Changes to the compensation system during the 79th Legislative Session will allow for future refinements.

Compensation systems need routine maintenance; however, there are many indications that the State's system may need major changes or restructuring in the near future. Streamlining the system now would make refining it in the future easier. Future changes could include wider pay ranges for positions, the addition of more occupationally specific job classifications, and the combination of salary schedules A and B.

The SCO's research indicates that both the State's overall compensation system and its employee pay are further behind the market than the SCO reported during the 78th Legislative Session. This is important because pay rates in the labor market can change. In 2004, a study by WorldatWork showed that the majority of organizations had salary increases ranging between 3 and 4 percent. Projections indicate that the economy is improving and that there may be more open positions than qualified
employees in the near future. Therefore, making changes to the compensation system during the 79th Legislative Session will be critical in enabling agencies to compete for jobs in fiscal years 2006 and 2007.

## A compensation strategy will align employee compensation with statewide goals and objectives.

Texas state government has no comprehensive compensation strategy or plan for managing employee pay. However, the State could develop a compensation strategy that provides a method for the State and agencies to align

## Compensation Strategies

Successful organizations have a written compensation philosophy. In a survey by WorldatWork, $91 \%$ of organizations had a compensation philosophy. They also determined that articulating pay philosophy was a distinguishing characteristic of companies with the highest total shareholder return as well as Fortune's Most Admired Companies.

A recent survey by the SCO of public sector organizations in Texas as well as other states indicated that 74 percent have a compensation philosophy. compensation processes and procedures with statewide goals and objectives.

General guidance from state leadership regarding how to spend appropriated funds on employee compensation would help establish an overall state compensation philosophy. Then, revisions to the Legislative Appropriations Request (LAR) process could align performance measures, employee compensation, and business strategies.

With this alignment, agencies could develop specific compensation strategies that articulate how they will use the State's compensation system and appropriated funds to achieve specific agency strategies and statewide goals. Additionally, compensation strategies would articulate how agencies will reward high-performing employees and retain talent that is critical to agencies' missions. A defined compensation strategy would be an effective way to attract, retain, and motivate qualified employees.

Compensation strategies can also be used as a communication device to educate employees on state compensation and opportunities for pay increases, promotions, and other rewards. Studies show that employees who understand how pay decisions are made are more satisfied with their pay, more likely to stay with their organizations, more committed and loyal, and more trusting of management.

The State's compensation system consists of job classifications and corresponding pay ranges that serve as a foundation for employee pay. If employees are not placed within the appropriate job classifications based on their duties and responsibilities, they may not be fairly compensated for the work they perform. This is detrimental because it may create legal risks for the State due to inequitable pay decisions, and it may cause increased turnover and an inability to compete for qualified employees.

Chapter 2-A

## A Sound Compensation System Will Decrease Risk to the State

The proper classification of positions and a sound compensation system are vital to reduce potential risks to the State. Risk can be described as any

## Compensation Risks

Problems with employee compensation can be associated with business, financial and service risks. Some of these risks include:

- Inability to hire skilled employees.
- Disconnect between the agency's mission and goals and its compensation programs.
- Ensuring that large expenditures for pay and benefits are spent as intended.
- Decreasing the risk of lawsuits by classifying and compensating employees equitably. issue that can impede an organization's ability to achieve its goals. Effective compensation programs ensure that pay ranges for positions are competitive with the market. They also help to ensure that employees are classified appropriately and paid according to their experience, education, and skills.

Well-designed compensation systems decrease risk by creating a consistent and equitable framework in which to place and reward employees. However, positions that are misclassified may result in additional costs to the State. These costs occur when agencies:

- Classify positions at too low a level in a class series. This occurs when employees are performing at higher levels than their pay reflects. These misclassifications could reduce motivation and productivity and increase turnover and its associated costs.
- Classify positions too high in a class series. This occurs when employees are paid more than warranted given the work they perform. These misclassifications result in agencies' paying more for a position than necessary.


## Chapter 2-B

## Salary Schedules A and B Need Updates

The SCO conducted extensive research to determine the market or "going rate" for a job classification in the labor market. We used 18 survey sources to find relevant job matches for state job classifications, which included both private and public sector sources of data.

Private sector survey data was associated with similar jobs within Texas, while public sector survey data included data from other states, as well as Texas cities and counties. In addition, the SCO obtained information from specific organizations to fill in gaps for market data. The lists of surveys used can be found in Appendix 1.

## Benchmark J obs

During research, the SCO analyzed 202 benchmarks that represented 134 job class series within the system. These benchmarks covered 84 percent of

## Benchmark J obs

For this report, the SCO more than doubled the number of benchmark jobs analyzed in the 2002 report. Benchmarks are jobs that have strong private and public sector market matches and duties that are equal in scope and responsibility to corresponding state jobs. These benchmarks are used to compare state jobs to the market, as well as to compare the relative worth of positions that do not have market matches.
the state workforce (excluding salary schedule C positions). The SCO used this data to review positions, ensure that internal relationships among job classifications were maintained, and make recommendations to update the compensation system.

Overall, benchmark jobs indicated that both salary schedules A and B lag the market by 10 percent. As Table 1 shows, the compensation system for 22 of the positions we reviewed fell more than 20 percent behind the market, while 26 of them were at or above the market. Individual benchmarks ranged from 44 percent behind the market to 12 percent above the market. Additional information on the benchmarks can be found in Appendix 3.

Table 1

| Comparison of State Compensation System Salaries with Market Salaries for 202 Benchmark J obs |  |
| :---: | :---: |
| Number of benchmark J obs for which midpoint of system is: |  |
| More than 20\% behind market | 22 |
| More than $15 \%$ but no more than $20 \%$ behind market | 28 |
| More than $10 \%$ but no more than $15 \%$ behind market | 48 |
| More than 5\%but no more than 10\%behind market | 40 |
| No more than 5\%behind market | 38 |
| At or above market | 26 |

## Recommended Changes to Salary Schedules A and B

Salary schedules A and B are composed of 222 job class series and 833 job classifications. To update these schedules, the majority of job class series need revisions. This includes routine system maintenance such as changing titles, deleting and creating job classifications, and reallocating positions to assign them to higher or lower pay ranges due to changes in the external labor market. Table 2 summarizes the recommended changes to the compensation system for each option.

Table 2

| Summary of Proposed Changes to the State's Compensation System |  |  |  |
| :--- | :---: | :---: | :---: |
| Changes | Option 1 | Option 2 | Option 3 |
| J ob Classification Additions | 59 | 60 | 60 |
| J ob Classification Deletions | 171 | 211 | 226 |
| J ob Classification Title Changes | 30 | 27 | 27 |
| Difference from Current System | -111 | -151 | -165 |
| Total J ob Classifications | 760 | 720 | 706 |

To address gaps in the current system, the SCO recommends the addition of 19 new job class series. These new series include the addition of a Contract Administration Manager, Government Relations Representative, Management Analyst, Health and Human Services Program Coordinator, and Certified Nurse Assistant, among others. Detailed information on these proposed changes by occupational group and job class series can be found in Appendix 4.

## Cost to Improve the Compensation System

## Salary and Pay Compression

Pay compression occurs when employees with more organizational seniority and experience receive lower salaries than newer employees. This often occurs when an agency needs to hire outside employees at a competitive market salary but cannot adjust current employee pay.
Another variation of pay compression exists when the pay of a subordinate comes close to (and at times exceeds) the pay of a direct supervisor.

The cost to implement these changes will vary depending on the option used. Option 1 moves most salary midpoints within 15 percent of the market; Option 2 moves them to within 10 percent; and Option 3 to within 5 percent. Table 3 shows a summary of the annual costs to move (or reallocate) employees to the minimum of the new pay ranges under each option.

If recommended changes to the compensation system are approved, agencies are required to implement them. Therefore, legislative funding of these changes may be appropriate, as well as funding for "equity" adjustments within agencies. This would address any salary compression issues that arise by ensuring that employees who are more experienced or tenured or who are highperforming are placed at higher pay rates than other employees who are not yet at that level.

Table 3

| Options to Change Salary Schedule A and B |  |  |  |
| :--- | ---: | ---: | ---: |
| Cost/Percentage of Payroll or Workforce | Option 1 | Option 2 | Option 3 |
| Estimated Annual Cost | $\$ 5,577,527$ | $\$ 18,794,647$ | $\$ 40,545,801$ |
| Percentage of State Payroll ${ }^{\text {a }}$ | $0.11 \%$ | $0.36 \%$ | $0.78 \%$ |
| Percentage of State Workforce in Affected <br> Job Class Series | $36.1 \%$ | $66.7 \%$ | $70.1 \%$ |
| a Percentage of payroll costs are based on 2003 state agency employees salary and wages, which were <br> $\$ 5,209,362,964$. |  |  |  |

Table 4 shows the top five occupational groups for each option according to annual implementation costs. Additional information on these costs and detailed costs for each agency are available in Appendices 5 and 6.

Table 4

| Occupational Groups with the Highest Implementation Costs |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Option 1 |  | Option 2 |  | Option 3 |  |
| Occupational Group | Annual Cost | Occupational Group | Annual Cost | Occupational Group | Annual Cost |
| Administrative Support | \$ 944, 236 | Legal | \$ 5, 093, 967 | Social Services | \$ 11,387, 712 |
| Legal | \$ 915, 454 | Social Services | \$ 3, 748,459 | Legal | \$ 5, 138, 415 |
| Medical and Health | \$ 593, 999 | Medical and Health | \$ 1,494,498 | Administrative Support | \$ 5, 119, 116 |
| Maintenance | \$ 570,110 | Administrative Support | \$ 1,426, 509 | Medical and Health | \$ 3, 504, 095 |
| Natural Resources | \$ 536,063 | Natural Resources | \$ 1,054, 355 | Engineering and Design | \$ 2,865, 914 |
| Percentage of Total Costs | 63.8\% |  | 68.2\% |  | 69.1\% |

## Chapter 2-C

## Recommended Changes to Salary Schedule C

Texas employs more than 4,300 law enforcement officers, and these positions represent 3 percent of the total state agency workforce. Although the majority of these employees work for the Department of Public Safety, law enforcement officers also work for the Parks and Wildlife Department, the Alcoholic Beverage Commission, and the Department of Criminal Justice.

Overall, research indicates that salary schedule C pay ranges lag the market and are too narrow to allow for competitive law enforcement salaries. Using the same practices and methodology used to analyze the other positions in the compensation system, the SCO found the following:

- For Troopers (C3), the midpoint of the pay range lags the market by 8 percent and average pay lags the market by 10 percent.
- For Sergeants (C4), the midpoint of the pay range lags the market by 16 percent and average pay lags the market by 14 percent.
- For Lieutenants (C5), the midpoint of the pay range lags the market by 15 percent and average pay lags the market by 11 percent.
- For Captains (C6), the midpoint of the pay range lags the market by 22 percent and average pay lags the market by 17 percent.


## The SCO used three different methodologies to review salary schedule C positions.

Traditionally, the SCO reviews positions in the compensation system by comparing the average salary for similar work in other organizations with the salaries for state positions. However, because of legislation passed during the 78th Legislative Session, the SCO is also required to compare the maximum pay rates for the five highest-paying local law enforcement entities in Texas that employ more than 1,000
commissioned peace officers and report our findings to the Legislature. This methodology is established in Texas Government Code, Section 654.037(b).

Because the statutory methodology is different from the methods used to analyze positions in salary schedules A and B, the SCO performed two additional analyses of salary schedule C. Each of the three methods compares salary schedule C to the market; however, "the market" is defined differently in each option. To determine which option to implement, the Legislature will need to decide what it considers the market to be for law enforcement positions.

- Option 1: Compares the maximum pay for the five highest-paying local law enforcement entities in Texas that employ more than 1,000 commissioned peace officers as per statute.
- Option 2: Compares the maximum pay for all local law enforcement entities in Texas that employ more than 1,000 commissioned peace officers. This includes the same entities as Option 1, with the addition of data from the City of El Paso and Harris County. These two organizations are excluded from Option 1 because of lower salary rates.
- Option 3: Includes data from cities and counties in Texas with populations of more than 50,000 as well as data for troopers in other central states. This last option is consistent with the methodology used by the SCO in reviewing salary schedule A and B positions and compares average salary with maximum pay.

Table 5 shows a summary of the costs involved for these three options to adjust all salary schedule C employees. Additional details on these methodologies can be found in Appendix 7. Revised salary schedules for each of the three options are available in Appendix 8.

Table 5

| Options to Change Salary Schedule C |  |  |  |
| :--- | ---: | ---: | ---: |
| Cost/Percentage of Payroll or Workforce | Option 1 | Option 2 | Option 3 |
| Estimated Annual Cost | $\$ 30,163,015$ | $\$ 21,428,582$ | $\$ 24,651,967$ |
| Percentage of State Payroll ${ }^{\text {a }}$ | $0.58 \%$ | $0.41 \%$ | $0.47 \%$ |
| Percentage of State Workforce in Affected <br> J ob Class Series | $3 \%$ | $3 \%$ | $3 \%$ |
| a Percentage of payroll costs are based on 2003 state agency employees salary and wages, which <br> were $\$ 5,209,362,964$. |  |  |  |

## Local law enforcement agencies use a variety of compensation incentives.

With the exception of hazardous duty pay, the State does not provide any type of incentive pay to law enforcement officers. However, most local law enforcement agencies use incentive compensation as a way to supplement

## Incentive Pay for State Law Enforcement Officers

The only incentive pay earned by salary schedule C employees is hazardous duty pay. The maximum payment for someone who has 30 years of hazardous duty pay service is $\$ 2,520$. Based on this information, current state employees in law enforcement earn approximately $\$ 9,217$ less in incentive compensation than other employees in this market. base salaries for their officers. These incentives usually include education pay, certification pay, field training officer pay, language pay, and shift differentials.

The use of incentive pay is prevalent; however, the exact mixture and types of incentives vary. Information on the incentive pay on the top five local law enforcement agencies is included in Appendix 9. All of these agencies provide education pay, shift differential pay, and language pay. Four of them also provide certification pay and field training officer pay. Consideration of these incentives indicates that the State's maximum total compensation for officers at the Trooper, Game Warden, Agent, and Investigator levels in salary group C3 lags the market by approximately 27 percent.

If the Legislature decides it is appropriate to provide incentive pay to salary schedule C employees, it may be appropriate to fund these payments in agency bill patterns within the General Appropriations Act. This would allow agencies to tailor incentive compensation to their specific needs and make recommendations prior to each session that are responsive to market changes.

## Employee Pay

Although the purpose of this report is to focus on employee pay, employees do receive more than just a paycheck while working for the State. Total compensation (or total rewards) is a phrase used to describe the complete reward and recognition package that an employee receives. This package includes an employee's base salary, benefits, and other perquisites that the State provides, and it can be divided into three main categories-employee pay, benefits, and the work experience (as shown in Figure 3):

Figure 3


- Employee pay includes all wages and salary provided to employees.
- Benefits include federally mandated programs such as Social Security and unemployment and core benefits that satisfy an employee's basic expectation for health insurance, retirement, and time off.
- The work experience includes components that are important to employees and the State but that are less tangible than employee pay and benefits.

Detailed information on total compensation in the State is available in Appendices 10-14.

Chapter 3-A

## Average Employee Pay Lags the Market

Average state employee pay increased 10 percent between fiscal years 2000 and 2003, even with a slow economy and budget shortfalls. On the surface, this appears

## Percentage of Workforce Receiving Base Pay Increases

According to WorldatWork's Salary Budget Survey, 2004-2005, organizations indicate that 87 percent of employees will receive a base pay increase in 2004, up from 83 percent in 2003.
By comparison, only 42 percent of state employees received a base pay increase in fiscal year 2003. to be good news; however, employee pay still lags the market. Historically, state employee pay has not been competitive with similar government or private industry jobs, and the amount of money dedicated to bringing employee pay into a competitive range has been limited. As a result, despite an overall increase in pay, there is still a 17 percent gap between the average state employee's salary and that of other government and private industry workers.

This gap has formed because employees in the State do not receive increases on a frequent basis, because average increases are minimal, and because employees are placed too low within pay ranges. In the State, this placement may be a result of budget constraints, agency policy and culture, and a lack of systematic merit increases.

Not all employees should be at the midpoint of a salary range. Certain employees are at the entry level. These employees are new to the field or are less skilled performers. Employees close to the midpoint of the pay range should be an agency's skilled performers, as well new employees who bring strong experience to the job.

Employees at the maximum of a pay range should be an agency's consistent top performers and employees who are critical skill experts.

This creates a "normal" or bell curve distribution of employee pay around the midpoint. A normal distribution of employees accommodates different levels of skill and experience, as well as varying degrees of performance. However, as shown in Figure 4, employees in the State are grouped toward the bottom of pay ranges. Although there are many circumstances when it is appropriate and desirable to place employees lower in pay ranges due to limited experience, education, or skills, it is unusual to have so many employees placed near the low end of a pay range.


## State agencies are using a variety of rewards for employees.

## Employees Are Concerned about Their Rate of Pay

The Survey of Organizational Excellence reports that "fair pay" received the lowest satisfaction scoring on its fiscal year 2004 survey. Using a scale from 1 to 5 , with 5 being the most satisfied, the survey asked employees how they felt about various issues within their organizations. Although employees feel that their performance is evaluated fairly (average score: 3.72) they do no feel their pay fairly reflects the work they perform (average score: 2.39).
Employees also do not think their pay keeps pace with the cost of living or is competitive with similar jobs in the community. Unless pay issues are addressed, employee dissatisfaction over pay could lead to higher turnover rates for agencies in the near future.

Agencies have the ability to reward employees through different mechanisms such as promotions, merit increases, and career ladder progressions. The State spent $\$ 197$ million on merit increases, promotions, career ladder progressions, and targeted pay increases between fiscal year 2002 and fiscal year 2003. This is 14 percent more than it spent in the previous biennium, due in part to funds awarded during the 77th Legislative Session for targeted pay increases. Table 6 shows the breakdown of those expenditures.

Table 6

| Expenditures for Salary Actions, FY 2002 and 2003 |  |  |  |
| :--- | ---: | ---: | ---: |
| Category |  |  |  |
|  | FY 2002 | FY 2003 | Total Cost |
| One-Time Merit Awards | $\$ 4,778,049$ | $\$ 7,386,056$ | $\$ 12,164,105$ |
| Merit Increases | $\$ 13,715,367$ | $\$ 15,488,120$ | $\$ 29,203,487$ |
| Career Ladder Progressions | $\$ 44,235,136$ | $\$ 8,429,502$ | $\$ 52,664,638$ |
| Promotions | $\$ 27,579,356$ | $\$ 24,727,142$ | $\$ 52,306,498$ |
| Targeted Increases |  | $\$ 35,371,117$ | $\$ 15,379,030$ |

The majority of state agencies use merit increases; however, due to limited funding and recent budget shortfalls, the ability to grant increases to a large number of employees is limited. The average dollar amount awarded to employees has increased during the past two years; however, the number of employees receiving increases has declined (see Figures 5 and 6). In fiscal year 2003, only 13 percent of eligible employees received merit increases, and only 5 percent of eligible employees received one-time merits.

Figure 5
Figure 6


Figure 7 shows the average merit increase and one-time merit award provided categorized by agency size. Additional information on merit increases can be found in Appendix 15.

Figure 7


For merit increases to be an effective rewards strategy, agencies need continued funding for them. This would allow agencies to begin addressing gaps in employee compensation, place employees more appropriately within pay ranges, and help to provide competitive salaries to state employees.

## Chapter 3-B

## Minor Changes to Statutory Language Are Needed

Although the State has a strong mix of compensation tools available for use in agencies, there are some gaps in the current system. Therefore, the State should ensure that agencies have a variety of alternative reward programs from which to choose. These reward components will allow agencies to tailor compensation programs to their individual needs and strategies. The SCO recommends minor statutory changes that will increase agency flexibility when rewarding employees. The changes are outlined in Table 7, and details are available in Appendix 16.

Table 7

| Recommended Changes to Statute |  |  |
| :---: | :---: | :---: |
| Category | Proposed Change | Texas Government Code Section |
| Equity Adjustments | Add language that allows agencies to make equity adjustments. This will address concerns over salary compression when changes to the compensation system are implemented. Equity adjustments also provide agencies with the flexibility to adjust employee pay if the labor market shifts. | 659.2591 |
| Spot Incentives | Add language to allow agencies to offer spot incentives (up to a maximum of $\$ 1,000$ per employee per fiscal year) to employees as a way to reward performance for specific projects or events. | 659.2552 |
| Employee Awards | Increase the maximum dollar amount for award and recognition programs from $\$ 50$ to $\$ 100$. | 2113.201 |
| Flexible and Alternative Work Schedules | Encourage the use of flexible and alternative work schedules for state agencies and institutions of higher education. | 658.011 |

## Equity Adjustments

In all three options that address the compensation system, employees who are paid relatively low in their pay ranges, especially those whose pay lags the market substantially, receive the benefit of increases if they are reallocated to higher pay ranges. However, moving pay ranges closer to the market will not entirely address employee pay issues. As a result, agencies need the authority to move employees’ salaries within their pay ranges. Equity adjustments would allow agencies to ensure that employees are placed in job classifications that match their level of work and to account for specific experience, tenure, and skills.

In the State's current system, it is not unusual for employees to start at the minimum of a salary group. This process itself is not flawed; however, the way employees move through the pay ranges may be. Currently, there is limited funding available for merit increases, and no authority exists for agencies to provide equity adjustments. For these reasons, some employees may stay at the minimum pay level even after they have gained experience in their jobs. Equity adjustments would help alleviate this problem and could be granted as a single adjustment or in combination with a merit increase.

For equity adjustments to be effective, agencies would have to identify a uniform methodology to allocate funding for these adjustments throughout their agencies. These adjustments need to take place in a systematic way. Generally, this could be accomplished if adjustments are based on market pay and relevant and valuable experience and skills, as well as other factors that are clearly defined. The criteria used by agencies would need to be standardized and documented so that they would be applied fairly and consistently. If equity adjustments are adopted by the Legislature, the SCO can help provide guidance to agencies to help in this process.

## Spot Incentives

Agencies often want to reward employees for noteworthy performance but hesitate to use the traditional merit programs. To help agencies reward employees in these types of situations, the SCO suggests implementing a spot-incentive program. While performance-based pay or merit increases are normally part of an ongoing evaluation, spot incentives are not given at regular intervals. They are

## Variable Pay

The 2004-2005 Salary Budget Survey by WorldatWork reports that the use of variable pay in organizations is on the rise:

- 77 percent of organizations report that they use some type of variable pay program.
- 43 percent of organizations use spot incentives to attract and retain employees.
typically short-term in nature and can be based on the performance of an individual, a group of workers operating as a team or unit, a division, or an entire agency. Creating a spot incentive program would allow agencies to provide immediate recognition to employees to assist them in retaining and motivating their employees.

Examples of situations that warrant spot incentives may include the completion of certification programs, assumption of additional duties during another employee's absence, achieving clean safety records, or performing a task or project that allowed an agency to meet specific goals. To reward employees under these circumstances, agencies could offer either cash or other items of value up to $\$ 1,000$ per employee per fiscal year.

## Employee Awards

Agencies may buy awards to present to employees for professional achievement or outstanding service. Currently, the maximum amount for these awards is $\$ 50$. To keep pace with current costs, the SCO recommends that this amount be increased to \$100.

## Flexible and Alternative Work Schedules

Organizations that use flexible work schedules or alternative work schedules do so as part of an effort to help employees balance their personal responsibilities with work commitments. Generally, a flexible or alternative work schedule provides an employee with flexibility regarding work hours. In most cases, there is a set of core hours during which time the employee must be at work. This should be consistent with the accomplishments of an organization's operational needs, the wishes of the employee, and any legal or regulatory restrictions.

To encourage the continued use of these arrangements, the SCO proposes statutory language that clarifies for all agencies that flexible work hours and alternative work schedules are encouraged. Other portions of Texas Government Code, Chapter 658 Hours of Labor will require modification to ensure that they do not conflict with the proposed section.

## Appendices

## Appendix 1

## Objectives, Scope, and Methodology

## Objectives

The objectives of this study were to determine:

- The competitiveness of the State's Position Classification Plan (Plan) with the labor market and whether realignment, additions, or deletions of positions are needed in the Plan.
- The total compensation package provided to state employees.
- The tools needed to correct dated or missing components of the compensation system.
- Risk associated with the State's compensation system.
- Competitive law enforcement salaries.


## Scope

The scope of this study included a review of placement of positions within the Plan, a review of employee pay in relation to market pay, and a review of law enforcement pay. The State Classification Office (SCO) conducted this review in accordance with the Position Classification Act, Texas Government Code, Chapter 654, which requires the SCO to:

- Make periodic studies of salary rates in other governmental units and in industry for similar work performed in state government and report those findings.
- Maintain the Plan and keep it current.
- Make necessary and desirable recommendations to improve the Plan.


## Methodology

The SCO in the State Auditor's Office conducts periodic studies of salary rates and trends in the private industry and other governmental agencies for work similar to that performed in state government. In addition, the SCO is responsible for reviewing the Plan and providing recommendations to ensure that the Plan effectively meets the needs of its users. In developing our recommendations, the SCO analyzed the following:

- Salary schedules A, B, and C as approved during the 78th Legislative Session.
- Market salaries for benchmarked positions. These positions represented a broad spectrum of jobs in the State's pay schedules and occupational groups.

Benchmark positions were compared with positions in the relevant labor market for the state of Texas by using the following surveys that captured wage data:

- 2003 Central States Survey
- 2003-2004 Watson Wyatt geographic reports on compensation-for profit data, which include:
- Accounting and Finance Personnel Compensation, June 2003
- Hospital and Health Care Professional, Nursing and Allied Services Personnel Compensation, March 2003
- Middle Management Compensation, March 2003
- Office Personnel Compensation, January 2003
- Technician and Skilled Trades Personnel Compensation, January 2003
- Professional Personnel Compensation, March 2003
- 2004 Austin Area Pay and Benefits Survey by Aon Consulting
- AFT Public Employees Compensation Survey 2003
- Compensation Data - Texas, The 2003 Texas Wage and Salary Survey, Private and Public Sector Data
- National Association of State Personnel Executives, Total Rewards Survey for Southeastern and Central States 2004
- Texas Association of Counties, Salary Survey, January 2004
- Texas Society for Healthcare Human Resources Administration and Education Wage Survey 2004
- Texas Municipal League, Salaries and Fringe Benefits Survey, January 2004
- The Quorum Group, May 2003
- SCO Law Enforcement Salary Survey, May 2004
- City of Austin Salary Survey, April 2004
- Various phone salary surveys conducted by SCO staff, May-June 2004
- Sources used to compile data for full-time classified state employees and their salaries:
- Average salary for each job class/class series as of the second quarter of fiscal year 2004
- The number of incumbents in each job class/class series as of the second quarter of fiscal year 2004
- Turnover data for each job class/class series for fiscal year 2003
- Use of the salary ranges as of the second quarter of fiscal year 2004
- Other survey sources and research were gathered from the following:
- Letters from individual agencies, which included research and requests
- Survey of Compensation Practices of Public Sector Entities
- Texas Government Code
- Market salary was determined using generally accepted compensation practices. The market data was weighted by the number of employees in each survey. This is an average calculated by multiplying each occurrence of data by a weighting factor (for example, average salary reported by the number of incumbents in the position in each survey used). The results were added and then divided by the weighting of that factor (that is, the total number of incumbents reported).
- Market salary data was aged to January 1, 2005.
- The annual cost of each option of the recommendations was estimated as follows:
- To determine the cost for the recommendations for reallocations and deletions for each option, we used the number of full-time classified employees in each of the affected classes as of the end of the second quarter of fiscal year 2004. This information was extracted from the Comptroller of Public Accounts' Human Resources Information System and the Uniform Statewide Payroll/Personnel System.
- The minimum estimated costs for implementing the reallocations were calculated by moving the affected incumbents to the minimum of the new or revised class.
- The estimated cost to bring employee pay to the market average or midpoint of the respective salary range average was determined for each job class series. This was done by determining the percentage increase needed to bring the series up to the market average or, in the absence of a benchmark for the series, to the midpoint position for the series.

The following members of the State Auditor's Office's staff conducted this review in accordance with the Position Classification Act, Texas Government Code, Chapter 654:

- Christine Bailey, CCP (Project Manager)
- Kevin McCabe
- Stacey Robbins McClure, PHR
- Floyd Quinn, M.Ed., PHR
- Sharon Schneider, PHR
- Juliette Torres, CCP, PHR
- Debra S. Serrins (Information Systems Analyst)
- Chuck Dunlap, CPA (Quality Control Reviewer)
- Tony Garrant, PHR (Acting State Classification Officer)


## How Does Employee Pay Change?

Employee pay can change in a number of ways. The following information provides additional detail on these change mechanisms as well as results from various surveys on this subject.

## Promotions

A promotion is an employee's change in duty assignment from one position to another position. To qualify as a promotion, the change must move the employee to a salary group with a higher minimum salary rate. The position must require higher qualifications, such as greater skill or longer experience, and involve a higher level of responsibility.

- In the 2003-2004 Geographic Report on Professional Personnel Compensation conducted by Watson Wyatt, participants reported that the average salary increase was 7.1 percent for promotions into higher level, non-management positions. For promotions into management positions, salary increases averaged 8.2 percent.
- Approximately 43 percent of survey respondents indicated that their pay increase budgets include funding for promotions in the Compensation Data 2003-Texas salary survey prepared by Compdata.


## Reclassifications

A reclassification is needed when an employee's classification does not match the duties the employee performs. The employee is reclassified to the proper job classification.

## Changes to the Classification Plan

These changes, known as reallocations, refer to the assignment of jobs to higher or lower grades or ranges in the organization's classification structure due to significant changes in the going rate for comparable jobs in the external labor market.

## Salary Structures Increase

A salary structure increase moves the entire schedule forward by a flat dollar amount or percentage. This type of increase keeps salary ranges competitive with the market. It usually allows all employees to receive the increase and to keep their relative positions within the salary structure.

- WorldatWork, in its Salary Budget Survey, 2004-2005, reported that salary structure increases in 2004 will average 2.0 percent.
- Survey participants in the Compensation Data - Texas 2003 salary survey indicated an average increase of 3.71 percent to pay ranges.
- In the 2004 Austin Area Pay and Benefits Survey conducted by Aon Consulting, the reported last salary structure increase for employees exempt from the requirements of the Fair Labor Standards Act (FLSA) averaged 3.3 percent. For
non-exempt office employees, the average salary structure increase reported was 3.4 percent. For non-exempt labor employees, the average salary structure increase reported was 3.2 percent.


## Equity Adjustments

This type of adjustment brings employees’ salaries into a more appropriate relationship with others who have the same or similar education, experience, or job skills. Other uses may include moving employees who are either unnecessarily low in their pay ranges or in critical jobs to a more competitive pay rate. Equity adjustments help deal with compression issues as well as ensure fairness related to pay within a job class or job class series.

In 2004, the SCO surveyed public sector organizations, including Texas cities, counties, and major public institutions of higher education, as well as other states. Thirty-three percent of respondents reported that they fund equity and market increases in a separate line item in their budgets.

## Pay for Performance or Merit Increases

A merit increase is given only to those employees who demonstrate outstanding performance on the job. This increase is an adjustment to an individual's base pay rate based on established individual performance measures.

- Participants in the 2003-2004 Geographic Report on Professional Personnel Compensation conducted by Watson Wyatt indicated that professionals who received their organization's highest performance ratings received salary increases that averaged 5.9 percent. The same survey reported that employees who received average performance ratings received salary increases that averaged 3.6 percent.
- The average merit increase reported by participants in the 2004 Austin Area Pay and Benefits Survey was 2.7 percent for exempt employees, 2.6 percent for nonexempt office employees, and 3.1 percent for non-exempt labor employees.
- In 2004, the SCO surveyed public sector organizations, including Texas cities, counties, and major public institutions of higher education, as well as other states. Thirty-seven percent of respondents indicated that they fund merit increases with a separate budget line item.


## Cost-of-Living Adjustment or General Wage Increases

A cost-of-living adjustment (COLA) increases employees' base salaries. The increase can be either a flat dollar amount or a percentage of a salary. Given to all employees or to a group of employees, these increases help employees pay maintain purchasing power in the face of inflation.

- In the Compensation Data 2003-Texas survey by CompData, 17.2 percent of survey participants reported that COLAs were a component of their pay increase budgets.
- In 2004, the SCO surveyed public sector organizations, including Texas cities, counties, and major public institutions of higher education, as well as other states and found the following:
- Forty-one percent of respondents indicated that they will or did provide base salary increases to employees in 2004. The average salary increase was 3.05 percent.
- Forty-four percent of respondents indicated that they provided base salary increases in 2003. The average salary increase was 3.23 percent.
- Sixty-three percent of respondents provided base salary increases in 2002. The average salary increase was 3.34 percent.

A benchmark job refers to a job or a group of jobs that is used for making pay comparisons, either within or outside an organization. In general, a benchmark job is a job for which survey sources agree on general job duties and responsibilities. The SCO used these benchmarks to determine where an entire job class series fell in relation to market. Table 8 provides some general statistics regarding the benchmark analysis.

Table 8

| Benchmark Statistics |  |
| :--- | ---: |
| Total Number of Benchmarks | 202 |
| Total Number of Benchmarks in Schedule A | 76 |
| Total Number of Benchmarks in Schedule B | 126 |
| Benchmarks of Current Positions | 183 |
| Benchmarks for Proposed Positions | 19 |
| Percentage of Workforce Represented by Benchmarks | $84 \%$ |
| Percentage of J ob Class Series Represented by Benchmarks | $55 \%$ |
| Average Market Index of Benchmark J obs | .90 |
| Average Number of Survey Incumbents for Each Benchmark | 2,686 |

Table 9 identifies each benchmarked job and pay group, the number of employees and the midpoint of the salary range for the job, the average pay for an equivalent job (market average), a comparison of the state job to the market average (market index), and the number of employees represented by the market data. A market index of 1.00 indicates that a job's pay rate is fully competitive with the market. A market index of 0.80 indicates that a job's pay rate is behind the market by 20 percent, whereas an index of 1.05 indicates that the pay rate is 5 percent above market.

The majority of benchmark jobs in the table have at least three strong market matches. However, in some cases, the benchmark jobs may have only one or two matches. In these situations, the market data is specific to the public sector and is clearly representative of the job. This public sector data generally represents data from a number of states, cities, or counties.

Table 9

| Benchmark Market Data |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Job <br> Class <br> Number | J ob Classification | Pay Group | Number of Employees | Salary Range Midpoint | Market Average | Market Index | Number of Survey Incumbents |
| 1010 | Accountant I | B03 | 233 | \$ 27,894 | \$ 34,071 | 0.82 | 2,389 |
| 1014 | Accountant III | B08 | 377 | \$ 37,590 | \$ 40,608 | 0.93 | 4,298 |
| 1018 | Accountant V | B11 | 207 | \$ 47,034 | \$ 52,802 | 0.89 | 1,662 |
|  | Accounting Technician I | Al1 |  | \$ 27,666 | \$ 28,157 | 0.98 | 1,110 |
|  | Accounting Technician II | A13 |  | \$ 31,116 | \$ 32,568 | 0.96 | 907 |
| 1074 | Accounts Examiner II* | B05 | 130 | \$ 31,380 | \$ 40,713 | 0.77 | 1,372 |
| 2804 | Actuary III | B17 | 3 | \$ 70,872 | \$ 81,897 | 0.87 | 154 |
| 150 | Administrative Assistant I | A08 | 1,863 | \$ 22,566 | \$ 26,694 | 0.85 | 1,469 |
| 152 | Administrative Assistant II | A11 | 3,740 | \$ 27,666 | \$ 30,822 | 0.90 | 13,524 |
| 156 | Administrative Assistant IV | A15 | 2,015 | \$ 35,082 | \$ 33,913 | 1.03 | 2,458 |
| 225 | ADP Equipment Operator III | Al1 | 40 | \$ 27,666 | \$ 31,242 | 0.89 | 662 |
| 227 | ADP Equipment Operator IV | A14 | 52 | \$ 33,048 | \$ 36,707 | 0.90 | 131 |
| 233 | ADP Supervisor I* | B08 | 19 | \$ 37,590 | \$ 44,253 | 0.85 | 77 |
| 9036 | Air Conditioning and Boiler Operator III* | All | 14 | \$ 27,666 | \$ 44,128 | 0.63 | 1,147 |
| 9636 | Aircraft Mechanic II* | A17 | 3 | \$ 39,588 | \$ 50, 124 | 0.79 | 178 |
| 9626 | Aircraft Pilot III | B13 | 1 | \$ 53,196 | \$ 60,625 | 0.88 | 597 |
| 2262 | Architect III* | B12 | 9 | \$ 50, 034 | \$ 57,641 | 0.87 | 329 |
| 3501 | Attorney I | B09 | 38 | \$ 39,912 | \$ 57,179 | 0.70 | 1,179 |
| 3503 | Attorney III | B13 | 228 | \$ 53,196 | \$ 68,890 | 0.77 | 2,061 |
| 1842 | Audio/ Visual Technician III* | A14 | 6 | \$ 33, 048 | \$ 38,811 | 0.85 | 23 |
| 1042 | Auditor II | B07 | 166 | \$ 35, 370 | \$ 40,656 | 0.87 | 1,616 |
| 1046 | Auditor IV | B11 | 299 | \$ 47,034 | \$ 51,601 | 0.91 | 566 |
| 1156 | Budget Analyst II | B09 | 61 | \$ 39,912 | \$ 47,447 | 0.84 | 823 |
| 5227 | Case Manager II | B05 | 72 | \$ 31,380 | \$ 36,660 | 0.86 | 6,865 |
| 5212 | Caseworker II | B04 | 167 | \$ 29,568 | \$ 35,408 | 0.84 | 12,862 |
|  | Certified Nurse Assistant I | A05 |  | \$ 20,334 | \$ 19,610 | 1.04 | 5,760 |
| 5082 | Chaplain II | B09 | 87 | \$ 39,912 | \$ 38,848 | 1.03 | 611 |
| 2471 | Chemist I | B05 | 8 | \$ 31,380 | \$ 36,651 | 0.86 | 181 |
| 2473 | Chemist III | B09 | 23 | \$ 39,912 | \$ 48,062 | 0.83 | 517 |
| 2475 | Chemist V* | B13 | 43 | \$ 53,196 | \$ 49,118 | 1.08 | 606 |
| 5541 | Child Support Officer II* | B05 | 413 | \$ 31,380 | \$ 35,004 | 0.90 | 3,209 |
| 5543 | Child Support Officer IV* | B09 | 298 | \$ 39,912 | \$ 41,863 | 0.95 | 770 |
|  | Claims Analyst I | B07 |  | \$ 35,370 | \$ 36,755 | 0.96 | 2,293 |
|  | Claims Assistant | A12 |  | \$ 29,322 | \$ 30,628 | 0.96 | 223 |
| 51 | Clerk I | A02 | 46 | \$ 16,674 | \$ 22,373 | 0.75 | 2,015 |
| 55 | Clerk III | A06 | 2,603 | \$ 20,334 | \$ 25,685 | 0.79 | 17,416 |
| 59 | Clerk V | A10 | 1,733 | \$ 26,094 | \$ 27,731 | 0.94 | 2,279 |
| 5221 | Clinical Social Worker II | B05 | 13 | \$ 31,380 | \$ 35,494 | 0.88 | 435 |
| 5222 | Clinical Social Worker III | B07 | 40 | \$ 35,370 | \$ 40,431 | 0.87 | 1,717 |


| Benchmark Market Data |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Job <br> Class <br> Number | J ob Classification | Pay Group | Number of Employees | Salary Range Midpoint | Market <br> Average | Market Index | Number of Survey Incumbents |
| 1976 | Contract Specialist I* | B07 | 92 | \$ 35,370 | \$ 40,350 | 0.88 | 48 |
| 8117 | Cook II | A04 | 105 | \$ 18,402 | \$ 19,258 | 0.96 | 1,036 |
| 8118 | Cook III | A06 | 186 | \$ 20,334 | \$ 21,170 | 0.96 | 882 |
| 4503 | Correctional Officer III | Al1 | 7,734 | \$ 27,666 | \$ 30,605 | 0.90 | 96,020 |
| 6054 | Criminalist III | B11 | 29 | \$ 47,034 | \$ 49,886 | 0.94 | 586 |
| 8005 | Custodian III | A05 | 207 | \$ 19,320 | \$ 21,456 | 0.90 | 9,191 |
|  | Customer Service Representative I | A09 |  | \$ 23,886 | \$ 24,808 | 0.96 | 3,315 |
|  | Customer Service Representative II | A11 |  | \$ 27,666 | \$ 29,169 | 0.95 | 1,424 |
| 273 | Data Base Administrator III | B12 | 39 | \$ 50,034 | \$ 59,850 | 0.84 | 3,484 |
| 203 | Data Entry Operator I | A06 | 29 | \$ 20,334 | \$ 21,593 | 0.94 | 175 |
| 205 | Data Entry Operator II | A08 | 173 | \$ 22,566 | \$ 23,692 | 0.95 | 4,258 |
| 4482 | Dental Assistant II* | A06 | 4 | \$ 20,334 | \$ 21,999 | 0.92 | 52 |
| 4489 | Dental Hygienist | A16 | 13 | \$ 37,284 | \$ 46,140 | 0.81 | 109 |
| 4455 | Dentist I* | B17 | 9 | \$ 70,872 | \$ 74,503 | 0.95 | 29 |
| 3622 | Deputy Clerk II | Al1 | 26 | \$ 27,666 | \$ 26,571 | 1.04 | 1,735 |
| 4007 | Dietitian | B07 | 1 | \$ 35, 370 | \$ 40,760 | 0.87 | 566 |
| 1622 | Director III | B19 | 431 | \$ 85,350 | \$ 94,837 | 0.90 | 273 |
| 2180 | Drafting Technician II | A13 | 3 | \$ 31,116 | \$ 40,015 | 0.78 | 472 |
| 2182 | Drafting Technician IV | A17 | 1 | \$ 39,588 | \$ 44,653 | 0.89 | 274 |
| 642 | Economist II* | B10 | 21 | \$ 44,232 | \$ 46,934 | 0.94 | 97 |
| 644 | Economist III* | B12 | 0 | \$ 50,034 | \$ 63,386 | 0.79 | 637 |
| 9804 | Electrician III | A16 | 8 | \$ 37,284 | \$ 42,752 | 0.87 | 1,966 |
|  | Electronics Technician I | A15 |  | \$ 35,082 | \$ 37,137 | 0.94 | 715 |
|  | Electronics Technician II | A17 |  | \$ 39,588 | \$ 41,141 | 0.96 | 381 |
| 3022 | Employment Specialist III* | B04 | 132 | \$ 29,568 | \$ 36,223 | 0.82 | 4,866 |
| 2151 | Engineer II | B12 | 9 | \$ 50,034 | \$ 56,699 | 0.88 | 2,340 |
| 2153 | Engineer IV | B14 | 111 | \$ 56,616 | \$ 58,824 | 0.96 | 3,106 |
| 2155 | Engineer VI | B16 | 83 | \$ 66,546 | \$ 76,900 | 0.87 | 933 |
| 2156 | Engineer VII | B17 | 87 | \$ 70,872 | \$ 87,933 | 0.81 | 925 |
| 2127 | Engineering Specialist I | B09 | 474 | \$ 39, 912 | \$ 40,581 | 0.98 | 2,654 |
| 2121 | Engineering Technician I | A08 | 1,063 | \$ 22,566 | \$ 26,642 | 0.85 | 2,400 |
| 2123 | Engineering Technician III | A12 | 1,538 | \$ 29,322 | \$ 34,923 | 0.84 | 5,181 |
| 2125 | Engineering Technician V | A16 | 622 | \$ 37,284 | \$ 38,624 | 0.97 | 3,737 |
| 2652 | Environmental Specialist III | B09 | 103 | \$ 39,912 | \$ 39,118 | 1.02 | 1,403 |
| 2655 | Environmental Specialist VI | B15 | 7 | \$ 62,460 | \$ 63,739 | 0.98 | 54 |
| 4083 | Epidemiologist II* | B13 | 28 | \$ 53,196 | \$ 49,290 | 1.08 | 305 |
|  | Equipment Operator II | A11 |  | \$ 27,666 | \$ 28,622 | 0.97 | 2,788 |
| 160 | Executive Assistant I | B09 | 348 | \$ 39, 912 | \$ 36,801 | 1.08 | 4,626 |
| 162 | Executive Assistant II | B11 | 133 | \$ 47,034 | \$ 42,564 | 1.11 | 1,003 |
| 1080 | Financial Analyst I | B11 | 13 | \$ 47,034 | \$ 48,777 | 0.96 | 343 |

Benchmark Market Data

| Job <br> Class <br> Number | J ob Classification | Pay Group | Number of Employees | Salary <br> Range Midpoint | Market <br> Average | Market Index | Number of Survey Incumbents |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1082 | Financial Analyst II* | B13 | 14 | \$ 53,196 | \$ 58,846 | 0.90 | 272 |
| 1100 | Financial Examiner I | B07 | 42 | \$ 35, 370 | \$ 38,302 | 0.92 | 167 |
| 1104 | Financial Examiner III | B11 | 67 | \$ 47,034 | \$ 52,365 | 0.90 | 538 |
| 1106 | Financial Examiner IV | B13 | 30 | \$ 53,196 | \$ 54, 760 | 0.97 | 403 |
| 1110 | Financial Examiner VI | B17 | 33 | \$ 70,872 | \$ 74,971 | 0.95 | 2,132 |
| 1112 | Financial Examiner VII | B19 | 34 | \$ 85,350 | \$ 95,896 | 0.89 | 914 |
| 8102 | Food Service Worker I | A02 | 241 | \$ 16,674 | \$ 16,557 | 1.01 | 1,690 |
| 2360 | Geologist III* | B11 | 7 | \$ 47,034 | \$ 46, 962 | 1.00 | 400 |
| 2364 | Geologist V* | B13 | 16 | \$ 53,196 | \$ 56,114 | 0.95 | 654 |
|  | Grant Coordinator I | B10 |  | \$ 44,232 | \$ 45,522 | 0.97 | 1,544 |
| 2167 | Graphic Designer II | A14 | 9 | \$ 33,048 | \$ 38,818 | 0.85 | 196 |
| 2168 | Graphic Designer III | A16 | 25 | \$ 37,284 | \$ 41,301 | 0.90 | 345 |
| 8032 | Groundskeeper II | A05 | 45 | \$ 19,320 | \$ 23,005 | 0.84 | 563 |
|  | HHS Program Coordinator II* | B12 |  | \$ 50, 034 | \$ 53, 856 | 0.93 | 777 |
| 1727 | Human Resources Assistant | Al1 | 125 | \$ 27,666 | \$ 29,572 | 0.94 | 770 |
| 1729 | Human Resources Specialist I | B05 | 115 | \$ 31,380 | \$ 35, 162 | 0.89 | 2,481 |
| 1733 | Human Resources Specialist III | B09 | 129 | \$ 39,912 | \$ 43,954 | 0.91 | 2,772 |
| 1737 | Human Resources Specialist V | B13 | 47 | \$ 53,196 | \$ 54,474 | 0.98 | 1,566 |
| 5702 | Human Services Specialist III* | B05 | 3,913 | \$ 31,380 | \$ 36,425 | 0.86 | 16,280 |
| 9814 | HVAC Mechanic III | A14 | 45 | \$ 33,048 | \$ 36,090 | 0.92 | 797 |
| 2460 | Hydrologist III* | B11 | 22 | \$ 47,034 | \$ 53, 838 | 0.87 | 955 |
| 1830 | Information Specialist I | B06 | 56 | \$ 33,324 | \$ 37,132 | 0.90 | 276 |
| 1832 | Information Specialist III | B10 | 171 | \$ 44,232 | \$ 49,109 | 0.90 | 1,921 |
| 1320 | Inspector I | B01 | 17 | \$ 24,918 | \$ 25,146 | 0.99 | 792 |
| 1322 | Inspector III | B05 | 119 | \$ 31,380 | \$ 36,635 | 0.86 | 2,023 |
| 1325 | Inspector VI | B10 | 135 | \$ 44,232 | \$ 42,043 | 1.05 | 620 |
| 2843 | Insurance Specialist III* | B08 | 69 | \$ 37,590 | \$ 38,449 | 0.98 | 223 |
| 1913 | Inventory Coordinator II | A14 | 246 | \$ 33,048 | \$ 39,118 | 0.84 | 267 |
| 1353 | Investigator IV | B09 | 224 | \$ 39,912 | \$ 43,631 | 0.91 | 2,681 |
| 4522 | Juvenile Correctional Officer III* | Al1 | 530 | \$ 27,666 | \$ 31,619 | 0.87 | 3,800 |
| 4142 | Laboratory Technician II | A07 | 27 | \$ 21,396 | \$ 21,551 | 0.99 | 971 |
| 2050 | Land Surveyor I* | B11 | 7 | \$ 47,034 | \$ 44,937 | 1.05 | 631 |
| 3572 | Legal Assistant II | B06 | 95 | \$ 33,324 | \$ 39,492 | 0.84 | 351 |
| 3576 | Legal Assistant IV | B10 | 66 | \$ 44,232 | \$ 50,979 | 0.87 | 257 |
| 3567 | Legal Secretary III | A13 | 97 | \$ 31,116 | \$ 33,984 | 0.92 | 2,911 |
| 7402 | Librarian II | B07 | 8 | \$ 35,370 | \$ 45,758 | 0.77 | 1,747 |
| 7404 | Librarian IV | B11 | 13 | \$ 47,034 | \$ 58,876 | 0.80 | 885 |
| 7352 | Library Assistant II* | A09 | 8 | \$ 23,886 | \$ 21,344 | 1.12 | 345 |
| 4432 | Licensed Vocational Nurse II | All | 831 | \$ 27,666 | \$ 31,313 | 0.88 | 14,530 |
| 9733 | Machine Service Technician I | A13 | 1 | \$ 31,116 | \$ 33,717 | 0.92 | 3,530 |

Benchmark Market Data

| Job <br> Class <br> Number | J ob Classification | Pay Group | Number of Employees | Salary Range Midpoint | Market <br> Average | Market Index | Number of Survey Incumbents |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 9734 | Machine Service Technician II | A16 | 8 | \$ 37, 284 | \$ 39, 065 | 0.95 | 1,459 |
| 9512 | Machinist II | A13 | 11 | \$ 31,116 | \$ 36,316 | 0.86 | 829 |
| 9004 | Maintenance Assistant | A04 | 13 | \$ 18,402 | \$ 22,055 | 0.83 | 3,703 |
|  | Maintenance Specialist I | A09 |  | \$ 23,886 | \$ 27,742 | 0.86 | 1,845 |
|  | Maintenance Specialist III | A13 |  | \$ 31,116 | \$ 30,722 | 1.01 | 3,318 |
|  | Maintenance Specialist V | A17 |  | \$ 39,588 | \$ 38,055 | 1.04 | 3,010 |
| 1602 | Manager III | B15 | 542 | \$ 62,460 | \$ 70,495 | 0.89 | 1,692 |
|  | Management Analyst II* | B12 |  | \$ 50, 034 | \$ 50,728 | 0.99 | 2,131 |
| 1823 | Marketing Specialist III | B08 | 15 | \$ 37,590 | \$ 45,033 | 0.83 | 135 |
| 1824 | Marketing Specialist IV | B10 | 14 | \$ 44,232 | \$ 55,546 | 0.80 | 431 |
| 4374 | Medical Aide II | A05 | 14 | \$ 19,320 | \$ 21,722 | 0.89 | 4,016 |
| 4402 | Medical Technologist III | B07 | 15 | \$ 35,370 | \$ 40,800 | 0.87 | 3,276 |
| 5122 | MHMR Services Assistant II* | A07 | 1,330 | \$ 21,396 | \$ 25,189 | 0.85 | 16,427 |
| 4221 | Microbiologist III | B07 | 19 | \$ 35,370 | \$ 42,168 | 0.84 | 781 |
| 9418 | Motor Vehicle Technician III | A12 | 171 | \$ 29,322 | \$ 33,041 | 0.89 | 2,034 |
| 9419 | Motor Vehicle Technician IV | A14 | 130 | \$ 33, 048 | \$ 42,142 | 0.78 | 609 |
| 7466 | Museum Curator | B07 | 1 | \$ 35, 370 | \$ 58,438 | 0.61 | 11 |
| 2683 | Natural Resources Specialist III | B09 | 117 | \$ 39,912 | \$ 44,648 | 0.89 | 3,074 |
| 287 | Network Specialist I | B08 | 191 | \$ 37,590 | \$ 40,876 | 0.92 | 90 |
| 289 | Network Specialist III | B12 | 213 | \$ 50, 034 | \$ 50, 283 | 1.00 | 4,098 |
| 291 | Network Specialist V | B16 | 44 | \$ 66,546 | \$ 63,549 | 1.05 | 1,602 |
| 4442 | Nurse I | B06 | 29 | \$ 33, 324 | \$ 36,897 | 0.90 | 1,203 |
| 4446 | Nurse III | B10 | 490 | \$ 44,232 | \$ 48,497 | 0.91 | 25,119 |
| 4448 | Nurse IV | B12 | 568 | \$ 50, 034 | \$ 53,300 | 0.94 | 14,389 |
| 4451 | Nurse Practitioner | B15 | 7 | \$ 62,460 | \$ 67,357 | 0.93 | 843 |
| 2697 | Park Ranger III | A10 | 92 | \$ 26,094 | \$ 34,206 | 0.76 | 943 |
| 2687 | Park Specialist II* | B08 | 0 | \$ 37,590 | \$ 33,875 | 1.11 | 2,687 |
| 4541 | Parole Officer II | B07 | 960 | \$ 35,370 | \$ 38,102 | 0.93 | 7,696 |
| 4544 | Parole Officer V | B12 | 18 | \$ 50,034 | \$ 49,459 | 1.01 | 1,028 |
| 4492 | Pharmacist II | B14 | 23 | \$ 56,616 | \$ 80, 581 | 0.70 | 3,025 |
| 4493 | Pharmacist III | B16 | 52 | \$ 66,546 | \$ 90,438 | 0.74 | 864 |
| 4498 | Pharmacy Technician II | A08 | 32 | \$ 22,566 | \$ 26,610 | 0.85 | 3,011 |
| 365 | Photographer I | A14 | 3 | \$ 33, 048 | \$ 43,485 | 0.76 | 128 |
|  | Physician Assistant | B17 |  | \$ 70,872 | \$ 72,152 | 0.98 | 1,080 |
| 4437 | Physician II | B21 | 52 | \$121,932 | \$125,544 | 0.97 | 494 |
| 518 | Planner III | B12 | 49 | \$ 50, 034 | \$ 47,589 | 1.05 | 1,545 |
| 6095 | Police Communications Operator I | A12 | 124 | \$ 29, 322 | \$ 29,784 | 0.98 | 1,648 |
| 335 | Printing Services Technician VI | A16 | 31 | \$ 37, 284 | \$ 35, 289 | 1.06 | 60 |
| 241 | Programmer III | B10 | 89 | \$ 44,232 | \$ 49, 228 | 0.90 | 4,189 |
| 244 | Programmer VI | B16 | 132 | \$ 66,546 | \$ 74,924 | 0.89 | 1,102 |

Benchmark Market Data

$\left.$| J ob <br> Class <br> Number | J ob Classification | Pay <br> Group | Number of <br> Employees | Salary <br> Range <br> Midpoint | Market <br> Average | Market <br> Index |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | | Number of |
| :---: |
| Survey |
| Incumbents | \right\rvert\,


| Benchmark Market Data |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Job Class Number | J ob Classification | Pay Group | Number of Employees | Salary Range Midpoint | Market Average | Market Index | Number of Survey Incumbents |
| 4125 | Veterinarian ${ }^{*}$ | B14 | 14 | \$ 56,616 | \$ 60,932 | 0.93 | 134 |
| 5063 | Vocational Rehabilitation Counselor II* | B08 | 158 | \$ 37,590 | \$ 43,848 | 0.86 | 2,312 |
| 4551 | Warden I* | B15 | 57 | \$ 62,460 | \$ 74,516 | 0.84 | 2,309 |
| 4552 | Warden II* | B16 | 29 | \$ 66,546 | \$ 79, 191 | 0.84 | 1,117 |
| 278 | Web Administrator II | B11 | 2 | \$ 47,034 | \$ 57,738 | 0.81 | 1,966 |

Note: Asterisks $(*)$ represent those benchmarks with fewer than 3 market matches. The matches used for these positions generally were from public sector data sources and are representative of the relevant labor market.

The State's Position Classification Plan, or compensation system, currently has multiple levels for most jobs. However, when comparing these jobs with the market, these levels create many difficulties in matching market data. In the market and within most organizations, there may be only three levels of a particular job: entry, journey, and senior. Many jobs in the State's compensation system have six or seven classification levels.

In order to make more accurate market matches, the SCO reviewed the Plan and defined entry, journey, or senior levels for all classifications. These categories were used to compare the Plan to survey data. The following describes each level.

- Entry-level: Typically require little or no previous training or experience and few, if any, specific skills. The work at this level is usually routine in nature, and the position is closely supervised.
- J ourney-level: Typically require previous training or experience, and specific skills are often required. The position requires limited supervision.
- Senior-level: Typically require a high level of responsibility, training, experience and competence. Individuals in these jobs may assume lead worker status, and the position receives general supervision and direction.

Then, the SCO reviewed how a job series fell across pay groups and attempted to set up series that were consistently two pay groups apart. After market and benchmarks were determined, the SCO used that data to "re-create" job series. Then we mapped current job classifications to each option and calculated minimal costs for these changes.

Changes to individual job classifications, as well as the levels used for market comparisons, are available in the supplemental appendix for this report. The following information outlines the information contained in the detailed job classification series recommendations.

## Information on Graphs (see figure 8 for example)

Market Average - Indicates the average of the salary data collected from the relevant labor market

Average - Indicates the average pay for state incumbents in the position
Minimum - The salary that represents the lower limit of the salary group
Midpoint - The salary that represents the middle of the salary group
Maximum - The salary that represents the upper limit of the salary group

Figure 8


## Information in Charts (see table 10 for example)

J ob Classification - Indicates the title of the job
Class Number - Provides identification for the job classification in the Position Classification Plan

Level - Indicates the level of worked performed (e.g., entry, journey, senior) in the job classification

Incumbents - Indicates the number of classified regular full-time employees in the job classification during the second quarter of fiscal year 2004

Turnover Rate - Indicates the rate of employee separations during fiscal year 2003 within the job class

Salary Group - Indicates the salary group (e.g., A03, B05) that the job class has been assigned to for pay and classification purposes

Average Salary - Indicates the average salary of the classified regular full-time employees at the end of the second quarter of fiscal year 2004

Midpoint - The salary that represents the middle of the salary group
New Level - Description used to identify the proposed level of worked performed (e.g., entry, journey, senior) in the job classification

New Salary Group - The new salary group proposed based on the analysis of the labor market conditions for the job classification and job classification series

Cost - Represents the annual minimum cost to move the job class to the new salary group

Table 10

| J ob Classification | Auditor I | Auditor II | Auditor III | Auditor IV | Auditor V | Auditor VI |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Class Number | 1040 | 1042 | 1044 | 1046 | 1048 | 1050 |
| Level | Entry | J ourney | J ourney | Senior | Senior | Senior |
| Incumbents | 23 | 166 | 211 | 299 | 318 | 227 |
| Turnover Rate | 22\% | 12\% | 14\% | 12\% | 10\% | 13\% |
| Salary Group | B05 | B07 | B09 | B11 | B13 | B15 |
| Average Salary | \$ 28,115 | \$ 33,001 | \$ 36,036 | \$ 42,560 | \$ 48,454 | \$ 56,280 |
| Midpoint | \$ 31,380 | \$ 35,370 | \$ 39,912 | \$ 47,034 | \$ 53,196 | \$ 62,460 |

## Costs of Implementing Options 1, 2, or 3 by Occupational Group for Salary Schedules A and B

Table 11 presents a summary of each option's cost by occupational category, excluding law enforcement. All three options address routine maintenance and structure changes.

- Option 1 brings most jobs to within 15 percent of the market.
- Option 2 brings most jobs to within 10 percent of the market.
- Option 3 brings most jobs to within 5 percent of the market.

Table 11

| Costs by Occupational Group |  |  |  |
| :---: | :---: | :---: | :---: |
| Occupational Group | Option 1 | Option 2 | Option 3 |
| Accounting and Finance | \$ 260,924 | \$ 981,159 | \$ 1,882,104 |
| Administrative Support | 944,236 | 1,426,509 | 5,119,116 |
| Criminal J ustice | 10,908 | 10,908 | 376,634 |
| Custodial and Domestic | 170,628 | 312,924 | 657,895 |
| Education | 13,860 | 13,860 | 13,860 |
| Employment | 2,715 | 52,995 | 52,995 |
| Engineering and Design | 358,888 | 822,439 | 2,865,914 |
| Human Resources | - | - | 456,044 |
| Information Technology | 96,907 | 805,213 | 1,995, 055 |
| Inspectors and Investigators | 35,448 | 545,351 | 545,351 |
| Insurance | 504 | 75,348 | 101,518 |
| Land Surveying, Appraising, and Utilities | 2,640 | 22,518 | 61,863 |
| Legal | 915,454 | 5,093,967 | 5,138,415 |
| Library and Records | 77,120 | 304,975 | 641,132 |
| Maintenance | 570,110 | 875,247 | 1,392,990 |
| Medical and Health | 593,999 | 1,494,498 | 3,504,095 |
| Natural Resources | 536,063 | 1,054,355 | 1,662,656 |
| Office Services | 15,180 | 27,756 | 37,992 |
| Planning, Research, and Statistics | 23,340 | 30,732 | 57,726 |
| Procedures and Information | 86,990 | 144,080 | 335,460 |
| Program Management | 357,562 | 419,202 | 419,202 |
| Property Management and Purchasing | - | 332,199 | 1,173,020 |
| Public Safety | 61,017 | 77,870 | 135,797 |
| Safety | 7,371 | 122,085 | 531,257 |
| Social Services | 435,662 | 3,748,459 | 11,387,712 |
| Totals | \$5,577,527 | \$18,794,647 | \$40,545,801 |

Appendix 6

## Estimated Annual Costs of Implementing Options 1, 2 or 3 by Agency for Salary Schedule A and B Changes

Table 12 presents a summary of each option's cost by agency, excluding law enforcement. All three options address routine maintenance and structure changes. Agencies with no minimum costs were not listed.

- Option 1 brings most jobs to within 15 percent of the market.
- Option 2 brings most jobs to within 10 percent of the market.
- Option 3 brings most jobs to within 5 percent of the market.

Table 12

| Cost by Agency |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agency <br> Number | Agency Name |  | Option 1 |  | Option 2 |  | Option 3 |
| 211 | Court of Criminal Appeals | \$ | - | \$ | 2,257 | \$ | 2,761 |
| 212 | Office of Court Administration |  | 1,716 |  | 241,475 |  | 249,467 |
| 221 | Court of Appeals - First Court of Appeals District |  | - |  | 25,240 |  | 25,240 |
| 222 | Court of Appeals - Second Court of Appeals District |  | - |  | 18,813 |  | 18,813 |
| 223 | Court of Appeals - Third Court of Appeals District |  | - |  | 18,043 |  | 18,043 |
| 224 | Court of Appeals - Fourth Court of Appeals District |  | - |  | 1,906 |  | 1,906 |
| 225 | Court of Appeals - Fifth Court of Appeals District |  | - |  | 57,703 |  | 57,703 |
| 226 | Court of Appeals - Sixth Court of Appeals District |  | - |  | 3,084 |  | 3,084 |
| 227 | Court of Appeals - Seventh Court of Appeals District |  | - |  | 3,264 |  | 3,263 |
| 228 | Court of Appeals - Eighth Court of Appeals District |  | - |  | 5,562 |  | 5,562 |
| 230 | Court of Appeals - Tenth Court of Appeals District |  | - |  | 5,352 |  | 5,352 |
| 232 | Court of Appeals - Twelfth Court of Appeals District |  | - |  | 15,454 |  | 15,454 |
| 234 | Court of Appeals - Fourteenth Court of Appeals District |  | 1,164 |  | 1,164 |  | 2,040 |
| 242 | State Commission on J udicial Conduct |  | 16,476 |  | 19,188 |  | 19,188 |
| 243 | State Law Library |  | 636 |  | 4,496 |  | 14,408 |
| 301 | Office of the Governor |  | 9,260 |  | 28,804 |  | 38,104 |
| 302 | Office of the Attorney General |  | 441,037 |  | 2,935,831 |  | 3,062,432 |
| 303 | Texas Building and Procurement Commission |  | 75,276 |  | 123,572 |  | 203,818 |
| 304 | Comptroller of Public Accounts |  | 95,100 |  | 128,659 |  | 496,288 |
| 305 | General Land Office |  | 12,400 |  | 46,870 |  | 64,534 |
| 306 | Library and Archives Commission |  | 11,748 |  | 48,536 |  | 105,399 |
| 307 | Secretary of State |  | 5,088 |  | 15,301 |  | 25,142 |
| 312 | State Securities Board |  | 8,784 |  | 93,036 |  | 97,032 |
| 313 | Department of Information Resources |  | 1,344 |  | 15,089 |  | 38,945 |
| 318 | Commission for the Blind |  | 23,764 |  | 64,085 |  | 75,242 |
| 320 | Texas Workforce Commission |  | 37,009 |  | 159,402 |  | 323,949 |
| 323 | Teacher Retirement System |  | 1,044 |  | 18,540 |  | 29,376 |
| 324 | Department of Human Services |  | 252,573 |  | 617,071 |  | 2,104,417 |


| Cost by Agency |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agency Number | Agency Name | Option 1 |  | Option 2 |  | Option 3 |
| 327 | Employees Retirement System | \$ 1,680 | \$ | 15,360 | \$ | 18,199 |
| 329 | Real Estate Commission | 1,836 |  | 14,976 |  | 18,468 |
| 330 | Rehabilitation Commission | 159,769 |  | 851,877 |  | 960,640 |
| 332 | Department of Housing and Community Affairs | 3,588 |  | 6,768 |  | 20,100 |
| 337 | Board of Tax Professional Examiners | - |  | 1,140 |  | 1,140 |
| 340 | Department on Aging | - |  | 984 |  | 984 |
| 344 | Commission on Human Rights | - |  | 4,808 |  | 6,200 |
| 347 | Texas Public Finance Authority | - |  | 672 |  | 672 |
| 352 | Bond Review Board | - |  |  |  | 1,025 |
| 356 | Texas Ethics Commission | - |  | - |  | 1,044 |
| 359 | Office of Public Insurance Counsel | 828 |  | 936 |  | 936 |
| 360 | State Office of Administrative Hearings | - |  | 86,664 |  | 87,696 |
| 362 | Texas Lottery Commission | 1,920 |  | 56,292 |  | 66,780 |
| 401 | Adjutant General's Department | 23,508 |  | 135,918 |  | 262,596 |
| 403 | Veterans Commission | 3,420 |  | 43,968 |  | 52,956 |
| 405 | Department of Public Safety | 318,023 |  | 903,804 |  | 1,441,605 |
| 406 | Texas Military Facilities Commission (National Guard Armory Board) | 2,124 |  | 3,816 |  | 3,816 |
| 411 | Commission on Fire Protection | 1,179 |  | 2,511 |  | 4,887 |
| 450 | Savings and Loan Department | - |  | 22,584 |  | 40,776 |
| 451 | Department of Banking | 3,317 |  | 3,533 |  | 6,245 |
| 452 | Department of Licensing and Regulation | 1,212 |  | 15,936 |  | 15,936 |
| 453 | Workers' Compensation Commission | 47,148 |  | 232,603 |  | 438,398 |
| 454 | Department of Insurance | 36,764 |  | 166,332 |  | 226,655 |
| 455 | Railroad Commission | 32,455 |  | 70,551 |  | 148,319 |
| 456 | Board of Plumbing Examiners | 2,232 |  | 2,232 |  | 2,232 |
| 457 | Board of Public Accountancy | - |  | 6,444 |  | 6,444 |
| 458 | Alcoholic Beverage Commission | 29,712 |  | 125,650 |  | 237,946 |
| 460 | Board of Professional Engineers | - |  | 672 |  | 672 |
| 466 | Office of Consumer Credit Commission | - |  | 492 |  | 10,507 |
| 469 | Credit Union Department | 1,320 |  | 1,320 |  | 2,112 |
| 472 | Structural Pest Control Board | - |  | 11,087 |  | 11,087 |
| 473 | Public Utility Commission of Texas | 876 |  | 7,320 |  | 10,032 |
| 475 | Office of Public Utility Counsel | 4,188 |  | 8,008 |  | 8,008 |
| 476 | Racing Commission | - |  | 4,008 |  | 4,008 |
| 477 | Commission on Emergency Communications | 2,892 |  | 9,711 |  | 9,711 |
| 479 | State Office of Risk Management | 26,067 |  | 39,566 |  | 50,572 |
| 481 | Board of Professional Geoscientists | 6,408 |  | 11,424 |  | 11,424 |
| 501 | Department of Health | 245,473 |  | 857,960 |  | 1,605,374 |
| 502 | Board of Barber Examiners | - |  | 1,184 |  | 1,184 |
| 503 | Board of Medical Examiners | 1,728 |  | 39,828 |  | 43,032 |


| Cost by Agency |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Agency Number | Agency Name |  | Option 1 |  | Option 2 |  | Option 3 |
| 504 | Board of Dental Examiners | \$ | 5,364 | \$ | 19,644 |  | 20,520 |
| 505 | Cosmetology Commission |  | - |  | 2,628 |  | 2,628 |
| 507 | Board of Nurse Examiners |  | 156 |  | 3,345 |  | 3,345 |
| 514 | Texas Optometry Board |  | - |  | 1,920 |  | 1,920 |
| 515 | Board of Pharmacy |  | 5,537 |  | 39,272 |  | 70,940 |
| 517 | Commission on Alcohol and Drug Abuse |  | - |  | - |  | 1,815 |
| 520 | Board of Examiners of Psychologists |  | 2,410 |  | 2,962 |  | 2,962 |
| 529 | Health and Human Services Commission |  | 34,594 |  | 139,620 |  | 457,847 |
| 530 | Department of Protective and Regulatory Services |  | 181,404 |  | 767,362 |  | 975,816 |
| 532 | Interagency Council on Early Childhood Intervention (Administered by 501) |  | 8,436 |  | 8,436 |  | 9,924 |
| 551 | Department of Agriculture |  | 69,904 |  | 131,635 |  | 178,860 |
| 554 | Animal Health Commission |  | 1,308 |  | 16,356 |  | 24,408 |
| 580 | Water Development Board |  | 480 |  | 11,832 |  | 16,788 |
| 582 | Commission on Environmental Quality |  | 401,409 |  | 738,785 |  | 855,542 |
| 592 | Soil and Water Conservation Board |  | 4,682 |  | 7,962 |  | 16,086 |
| 601 | Department of Transportation |  | 175,020 |  | 802,621 |  | 3,130,221 |
| 655 | Department of Mental Health/ Mental Retardation |  | 1,244,849 |  | 4,346,581 |  | 13.409, 858 |
| 665 | J uvenile Probation Commission |  | 1,008 |  | 1,008 |  | 1,008 |
| 694 | Youth Commission |  | 93,011 |  | 279,074 |  | 849,702 |
| 696 | Department of Criminal J ustice |  | 735,623 |  | 1,633,926 |  | 5,340,275 |
| 701 | Texas Education Agency |  | 9,744 |  | 30,000 |  | 63,282 |
| 705 | State Board for Educator Certification |  | - |  | 10,620 |  | 10,791 |
| 771 | Texas School for the Blind and Visually Impaired |  | - |  | 2,028 |  | 12,564 |
| 772 | Texas School for the Deaf |  | 27,756 |  | 44,209 |  | 74,641 |
| 802 | Parks and Wildlife Department |  | 592,619 |  | 1,204,016 |  | 1,977,539 |
| 808 | Texas Historical Commission |  | 26,458 |  | 56,070 |  | 79,446 |
| 809 | Preservation Board |  | 1,668 |  | 6,000 |  | 9,696 |
|  |  |  | \$5,577,527 |  | 18,794,647 | \$ | 40,545,801 |

## Methodology for Market Analysis of Salary Schedule C Positions

In addition to our regular review of the Plan, state statute requires the SCO to conduct a survey of the five highest-paying local law enforcement agencies in Texas with 1,000 or more commissioned law enforcement officers. In addition, the SCO collected information from the two additional law enforcement agencies with 1,000

## Texas Government Code, Section 654.037 (b)

(b) The classification officer shall conduct, before September 1 of each even-numbered year, a survey of local law enforcement departments that employ more than 1,000 commissioned law enforcement officers to gather information about the total compensation provided by the departments to law enforcement officers. Before J anuary 1 of each odd-numbered year, the classification officer shall analyze the findings of the most recent survey conducted in accordance with this subsection and shall submit to the legislature a report on the findings of the survey and analysis. The report must identify the five local law enforcement departments that provide the highest average total compensation to local law enforcement officers who have been employed by the local law enforcement departments at the maximum salary level.
or more commissioned law enforcement officers in Texas. The SCO also used the standard practices and methodology used when reviewing the other positions included in the Position Classification Plan. Table 13 provides detail on the organizations and surveys used to conduct the market analysis of salary schedule C.

This resulted in three different options to change pay for law enforcement positions.

- Option 1 includes the five highest-paying law enforcement agencies in Texas with 1,000 or more commissioned law enforcement officers.
- Option 2 includes all law enforcement agencies in Texas with more than 1,000 commissioned law enforcement officers.
- Option 3 includes cities and counties in Texas with populations of more than 50,000 and includes data for Troopers in other state governments.

Table 13

| Organizations and Surveys Used in Market Analysis of Salary Schedule C |  |  |
| :--- | :--- | :--- |
| Option 1 | Option 2 | Option 3 |
| City of Austin | City of Austin | Texas Municipal League Survey |
| City of Dallas | City of Dallas | Texas Associations of Counties <br> Survey |
| City of Fort Worth | City of El Paso | Central State Salary Survey |
| City of Houston | City of Fort Worth | State Classification Office Law <br> Enforcement Survey |
| City of San Antonio | City of Houston |  |
|  | City of San Antonio |  |

## Salary Schedule C Market Analysis

## Option 1 Analysis

- The analysis based on data gathered from the five highest-paying local law enforcement agencies with 1,000 or more officers in the state indicated that Troopers' midpoint pay lags the market by 12 percent. The maximum pay lags the market by 16 percent.
- The lag of the midpoint pay for senior level officers (Sergeants, Lieutenants, and Captains) ranges from 25 to 28 percent. The maximum pay for this group lags the market by approximately 23 percent.
- The ranking of the maximum salary level in each of the organizations included in the SCO law enforcement survey for the top five local law enforcement agencies with 1,000 or more commissioned officers is as follows:

Table 14

| Ranking Based on Maximum of Salary Range <br> for Police Officer |  |  |
| :--- | :---: | :---: |
| Organization | Ranking | Maximum of Salary Range |
| City of Austin | 1 | $\$ 65,012$ |
| City of Dallas | 2 | $\$ 58,637$ |
| City of Fort Worth | 3 | $\$ 58,541$ |
| City of San Antonio | 4 | $\$ 47,820$ |
| City of Houston | 5 | $\$ 47,167$ |

## Option 2 Analysis

- Two other local law enforcement agencies (the City of El Paso and Harris County) have 1,000 or more commissioned officers. For this reason, the SCO felt it was appropriate to analyze their data because it presents a more complete and accurate picture of this labor market.
- The analysis based on data gathered from the top seven local law enforcement agencies with 1,000 or more officers in the state indicated that Troopers’ midpoint pay lags the market by 9 percent. The maximum pay lags the market by 13 percent.
- The lag of the midpoint pay for senior level officers (Sergeants, Lieutenants, and Captains) ranges from 23 to 25 percent. The maximum pay for this group lags the market by approximately 20 percent, on average.


## Option 3 Analysis

- In the analysis for option three, the SCO used the same methodology that was used for the other jobs in the Position Classification Act. This methodology considered pay for Police and Deputy Sheriffs in cities and counties that had a population of 50,000 or more. It also included data from the Central States Salary Survey.
- The analysis indicated that the midpoint pay for Trooper Trainees lagged the market by 9 percent. The Trooper position lagged the market by 8 percent, and the pay for the senior level officers lagged the labor market by approximately 17 percent.

Table 15 compares the results of all three options.
Table 15

| Salary Schedule C Market Analysis |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Salary Schedule C |  |  |  |  |  |  |  |  |
|  | Trooper Trainee |  | Trooper |  | Sergeant |  | ieutenant | Captain |
| Salary Range Midpoint | \$ 30,200 | \$ | 41,392 |  | 48,880 | \$ | 55,120 | \$ 61,360 |
| Salary Range Maximum | \$ 30,200 | \$ | 46,384 | \$ | 52,624 | \$ | 58,864 | \$ 65,104 |
| Option 1 |  |  |  |  |  |  |  |  |
| Average Pay Analysis | \$ 32,732 | \$ | 46,929 | \$ | 65,391 | \$ | 75,244 | \$ 84,966 |
| Market Index - <br> Average Pay | 0.92 |  | 0.88 |  | 0.75 |  | 0.73 | 0.72 |
| Maximum Average <br> Pay Analysis |  | \$ | 55,435 | \$ | 68,098 | \$ | 76,221 | \$ 86,138 |
| Market Index Maximum Pay |  |  | 0.84 |  | 0.77 |  | 0.77 | 0.76 |
| Option 2 |  |  |  |  |  |  |  |  |
| Average Pay Analysis |  | \$ | 45,270 | \$ | 63,744 | \$ | 73,270 | \$ 82,191 |
| Market Index - <br> Average Pay |  |  | 0.91 |  | 0.77 |  | 0.75 | 0.75 |
| Maximum Average Pay Analysis |  | \$ | 53,393 | \$ | 64,508 | \$ | 72,767 | \$ 82,676 |
| Market Index Maximum Pay |  |  | 0.87 |  | 0.82 |  | 0.81 | 0.79 |
| Option 3 |  |  |  |  |  |  |  |  |
| Average Pay Analysis | \$ 33,241 | \$ | 45,134 | \$ | 58,076 | \$ | 64,872 | \$ 78,259 |
| Market Index - <br> Average Pay | 0.91 |  | 0.92 |  | 0.84 |  | 0.85 | 0.78 |

The following tables are suggested salary schedules that would bring salary schedule C employees to the market average for each option. In addition, in the review of market conditions, the SCO recommended the expansion of salary schedule C to add levels for 20 or more years of service. This recommendation is reflected in all of the proposed options.

Table 16

| Option 1: Salary Schedule C for Fiscal Years 2006-2007 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salary Group | Less than 4 Years of Service | $\geq 4$ Years of Service | $\geq 8$ Years of Service | $\geq 12$ Years of Service | $\geq 16$ Years of Service | $\geq 20$ Years of Service |
| C1 | \$32,500 |  |  |  |  |  |
| C2 | \$36,000 |  |  |  |  |  |
| C3 | \$39,500 | \$42,900 | \$46,300 | \$49,700 | \$53,100 | \$56,500 |
| C4 |  | \$55,500 | \$58,900 | \$62,300 | \$65,700 | \$69,100 |
| C5 |  | \$63,700 | \$67,100 | \$70,500 | \$73,900 | \$77,300 |
| C6 |  | \$73,800 | \$77,200 | \$80,600 | \$84,000 | \$87,400 |
| C7 |  | \$90,800 | \$90,800 | \$90,800 | \$90,800 | \$90,800 |
| C8 |  | \$94,200 | \$94,200 | \$94,200 | \$94,200 | \$94,200 |

Table 17

| Option 2: Salary Schedule C for Fiscal Years 2006-2007 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salary Group | Less than 4 Years of Service | $\geq 4$ Years of Service | $\geq 8$ Years <br> of Service | $\geq 12$ Years of Service | $\geq 16$ Years of Service | $\geq 20$ Years of Service |
| C1 | \$31,300 |  |  |  |  |  |
| C2 | \$34,700 |  |  |  |  |  |
| C3 | \$38,100 | \$41,500 | \$44,900 | \$48,200 | \$51,700 | \$55,100 |
| C4 |  | \$51,860 | \$55,260 | \$58,660 | \$62,060 | \$65,460 |
| C5 |  | \$60,286 | \$63,686 | \$67,086 | \$70,486 | \$73,886 |
| C6 |  | \$70,292 | \$73,692 | \$77,092 | \$80,492 | \$83,892 |
| C7 |  | \$87,292 | \$87,292 | \$87,292 | \$87,292 | \$87,292 |
| C8 |  | \$90,692 | \$90,692 | \$90,692 | \$90,692 | \$90,692 |

Table 18
$\left.\begin{array}{|ccccccc|}\hline & & \begin{array}{c}\text { Option 3: Salary Schedule C } \\ \text { for Fiscal }\end{array} \\ \hline \text { Salary Gears 2006-2007 }\end{array}\right]$

The SCO reviewed other law enforcement agencies' use of incentive payments. The following table shows the average incentive payments that employees of the five highest-paying Texas local law enforcement agencies receive in specific situations.

Table 19

| Average Incentive Pay for Top 5 Local Law Enforcement Agencies |  |
| :--- | ---: |
| Incentive Pay Type | Annual Incentive |
| Education Pay- Bachelor's Degree | $\$$ |
| Certification Pay - Intermediate Certification | 2,668 |
| Longevity Pay | 860 |
| Language Pay | 2,581 |
| Field Training Officer Duty Pay | 1,320 |
| Shift Differential Pay | 2,070 |
| Potential Total Incentive Pay | 2,238 |
| Maximum State Hazardous Duty Pay | $\$ 11,737$ |
| Difference between Potential Total Incentive Pay and <br> Maximum State Hazardous Duty Pay | $\mathbf{2 , 5 2 0}$ |
| Note: These calculations are based on average salary for the respective organization. |  |

The SCO also examined the incentive payments of cities with populations of 50,000 or more. More than half of the cities that participated in the Texas Municipal League survey indicated that they provide educational incentive pay for employees with bachelor's degrees. More than half of these cities also offered certification pay at the intermediate and advanced levels.

Because of the prevalence of incentive payments for law enforcement positions, the SCO suggests that the Legislature consider implementing similar programs. Table 20 provides the SCO's proposed incentive payment amounts, which are based on medians from the Texas Municipal League survey.

Table 20

| Proposed Annual Incentive Pay Amounts <br> Based on Medians From Texas Municipal League Data |  |
| :--- | :--- |
| Type of Incentive Pay | Annual Payment |
| Education Pay: |  |
| Associate's Degree | $\$ 600$ |
| Bachelor's Degree | $\$ 1,200$ |
| Master's Degree | $\$ 1,800$ |
| Certification Pay: | $\$ 600$ |
| $\quad$ Intermediate | $\$ 1,200$ |
| Advanced | $\$ 1,800$ |
| Master | $\$ 600$ |
| Shift Pay: | $\$ 1,200$ |
| Evening Shift | $\$ 1,200$ |
| First Watch Shift | $\$ 600$ |
| Field Training Officer Assignment |  |
| Language Pay - Speak |  |

If the Legislature is interested in providing these incentives, the SCO can work with each agency to determine the yearly cost. Agencies will need to provide information as to the number of employees eligible for each of the incentives before a cost can be determined.

The diagram below describes an employee's total compensation package. Additional information is available online at www.hr.state.tx.us/Compensation/totalcompensationpackage.html

Figure 9


## Appendix 11

## Total Compensation for the Average Employee

In fiscal year 2003, the average full-time classified employee made $\$ 32,627$ per year. However, the paid time off, health and insurance programs, and other benefits added another $\$ 16,069$ to the average full-time classified employee's total compensation package. Figure 10 shows each of these categories.

Figure 10


The concept of total compensation is key to any review of the State's compensation system. Total compensation is a measure of an employee's base salary, benefits, and other perquisites provided by an employer. Table 21 compares the State's total financial compensation package with that for the civilian workforce compiled by the Bureau of Labor Statistics, a division of the U.S. Department of Labor.

Table 21

| Total Compensation Comparison |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | State of Texas ${ }^{\text {a }}$ |  | Bureau of Labor Statistics ${ }^{\text {b }}$ |  |
| Base Pay | \$ | 32,627 | \$ | 36,442 |
| Supplemental Pay (for example, overtime, shift differentials) |  | 1,705 |  | 1,248 |
| Total Direct Compensation | \$ | 34,332 | \$ | 37,690 |
| Pay for Legally Required Benefits (for example, Social Security, Medicare, workers' compensation, unemployment insurance) |  | 2,952 |  | 4,056 |
| Pay for Time Not Worked <br> (for example, sick leave, holidays, vacation, administrative leave, emergency leave) |  | 5,015 |  | 3,411 |
| Insurance <br> (for example, health insurance, life insurance) |  | 4,439 |  | 3,869 |
| Retirement <br> (Employees Retirement System and Teacher Retirement System contributions) |  | 1,958 |  | 1,830 |
| Other Benefits <br> (includes severance pay and supplemental unemployment benefits) |  |  |  | 83 |
| Total Indirect Compensation | \$ | 14,364 | \$ | 13,250 |
| Total Compensation | \$ | 48,696 | \$ | 50,939 |

[^1]
## Appendix 13

## Estimated Total Compensation Costs for Fiscal Year 2003

Table 22 shows estimated total compensation costs for fiscal year 2003.
Table 22

| Estimated Total Compensation Costs for Fiscal Year 2003a |  |  |
| :---: | :---: | :---: |
|  |  | xpenditures Funds) |
| Direct Compensation |  |  |
| Base Salary |  |  |
| Salaries and Wages - Line Item Exempt | \$ | 80,823,042 |
| Salaries and Wages - Classified and Non-Classified Permanent Full-Time Employees |  | 4,410,067,045 |
| Salaries and Wages - Classified and Non-Classified Permanent Part-Time Employees |  | 53,749,905 |
| Salaries and Wages - Classified and Non-Classified Non-Permanent Full-Time Employees |  | 9,498,222 |
| Salaries and Wages - Classified and Non-Classified Non-Permanent Part-Time Employees |  | 11,542,787 |
| Salaries and Wages - Hourly Full-Time Employees |  | 73,759,683 |
| Salaries and Wages - Hourly Part-Time Employees |  | 7,936,424 |
| Salaries and Wages - Permanent Full-Time Employees Receiving Twice-a-Month Salary Payment |  | 262,644,889 |
| Total Base Salary | \$ | 4,910,021,997 |
| Differential Pay |  |  |
| Overtime Pay | \$ | 68,239,793 |
| Longevity Pay |  | 102,580,558 |
| Benefit Replacement Pay |  | 75,848,072 |
| Hazardous Duty Pay |  | 26,401,087 |
| Lump-Sum Termination Payment |  | 35,929,996 |
| Termination Pay - Death Benefits |  | 1,082,974 |
| Compensatory Time Pay |  | 4,747,127 |
| Hardship Station Pay |  | 93,600 |
| Emoluments and Allowances (includes shift differentials and corporal allowances) |  | 15,187,228 |
| Total Differential Pay | \$ | 330,110,435 |
| Variable Compensation |  |  |
| One-Time Merit Increase | \$ | 7,899,085 |
| Productivity Bonus Awards |  | 170,678 |
| Employee Incentive Bonus |  | 51,521 |
| Performance Rewards |  | 417,191 |
| Recruitment and Retention Bonus |  | 1,034,401 |
| Food Stamp Bonus Pay |  | 5,545,015 |
| Total Variable Compensation | \$ | 15,117,891 |
| Total Direct Compensation | \$ | 5,255,250,323 |
| ${ }^{\text {a }} 2003$ expenditure data taken from Fiscal Year 2003 Texas Annual Cash Report, Table 15, Net Expenditures by Object. Salary and Wages exclude expenditures for institutions of higher education. |  |  |


| Estimated Total Compensation Costs for Fiscal Year 2003 ${ }^{\text {a }}$ |
| :--- | :--- |

## Employee Benefits

Benefits are a portion of the total compensation package offered to employees. Benefits include federally mandated programs such as Social Security and unemployment as well as core benefits that satisfy an employee's basic expectation for health insurance and time off. Although the cost of benefits has increased, the State still provides a comprehensive benefits and retirement package.

According to the Survey of Organizational Excellence (2003-2004), employees appear to be satisfied with their paid time off but are concerned about other benefits. Results (on a scale from 1 to 5) are shown in Figure 11.

Figure 11


The cost to provide health insurance benefits to state employees increased 45 percent from fiscal year 2000 to fiscal year 2003.

In fiscal year 2003, the State spent $\$ 1.8$ billion to provide health insurance benefits to employees. Member contributions accounted for 36 percent of the total cost; the remainder of the cost was paid from appropriated funds and other funding sources. Although employees have seen an increase in their contributions, the State still provides the majority of funding for this program. Figure 12 shows these costs since fiscal year 1998, including projections for fiscal years 2004 and 2005. Despite increasing costs, the State has been consistent in funding 100 percent of member-only coverage (full-time employees only) and 50 percent of dependent coverage.


## The State maintains a strong retirement package.

The State offers both defined benefit and defined contribution retirement plans to employees. The defined benefit or traditional pension plan is designed to reward employees who spend the majority of their careers in state service. The popularity of this type of program is declining in many organizations due in part to the high cost of plan maintenance, as well the high number of short-service employees. According to the Society for Human Resource Management's 2004 Benefits Survey Report, only 44 percent of organizations maintain a defined benefit plan, while 77 percent use a defined contribution plan. In the State, employees can participate in both types of plans.

Currently, state employees contribute 6 percent of their salaries to the retirement plan, or defined benefit plan. In fiscal year 2003, the State, as trustees for the Employee Retirement Fund, processed benefit payments to 57,024 retirees and beneficiaries in the amount of $\$ 1,006,199,641$. The State contributed $\$ 301,555,437$ to the retirement fund in fiscal year 2003.

Employees also have the opportunity to contribute to defined contribution plans such as $401(\mathrm{k})$ or $457(\mathrm{k})$ accounts. These accounts can supplement the current state retirement plan, and they offer employees the option of choosing how they will invest money. These plans offer better portability options for employees who may not plan a career in public service. During fiscal year 2003, a total of 37,783 employees took deferrals in the State's defined contribution plans. Currently, the State does not match employee contributions for these plans.

## The Work Experience

The final piece of the total compensation package is the "work experience." This includes components that are important to employees and the State but that are less
tangible than compensation and benefits. Work experience can include things such as acknowledgement and recognition, the balance of work and life issues, opportunities for development, and the actual work environment.

Currently, state agencies have the ability to create programs that specifically meet the needs of their employees. Some of these programs include flexible work schedules, casual dress policies, training and development opportunities, recognition programs, wellness programs, and telecommuting. In a survey conducted by the SCO in November 2003, agencies were asked to indicate if they used any of these programs. Table 23 below summarizes some of these findings.

Table 23

| Type of Program | Percentage Participating |
| :--- | :---: |
| Casual Dress | $94 \%$ |
| Training and Development Opportunities | $92 \%$ |
| Flexible or Reduced Work Schedules | $87 \%$ |
| Recognition Programs | $60 \%$ |
| Tuition Reimbursement | $46 \%$ |
| Wellness Program | $42 \%$ |
| Telecommuting | $41 \%$ |

## Average Salary Increases by Agency Size and Article

One method of increasing employee pay is through merit increases and one-time merit increases. In fiscal year 2003, the average merit increase was approximately $\$ 844$, and the average one-time merit award was $\$ 1,196$. Agencies appear to be willing to provide higher one-time merit awards than merit increases. This practice may be because one-time merits do not increase base wages. Although this practice provides an appropriate mechanism to control payroll cost, the long-term effect on an employee's position in the pay range could be damaging. Currently, merit increases are the only mechanism available to move employees through a salary group. The following table provides a four-year trend of the average merit increase and one-time merit award.

Table 24

| Trend Data for Merit Increases and One-Time Merit Increases for Fiscal Years 2000 through 2003 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal Year 2000 |  | Fiscal Year 2001 |  | Fiscal Year 2002 |  | Fiscal Year 2003 |  |
|  | \# of Actions | Average Amount | \# of Actions | Average Amount | \# of Actions | Average Amount | \# of Actions | Average Amount |
| Merit Increase | 30,920 | \$ 567 | 30,796 | \$ 602 | 17,889 | \$ 767 | 18,358 | \$ 844 |
| One-Time Merit Award | 3,221 | \$ 1,029 | 2,939 | \$ 1,095 | 4,425 | \$ 1,080 | 6,175 | \$ 1,196 |

In addition, the SCO analyzed the average amount of merit increases and one-time merit increases. The following tables provide an overview of this information, which is arranged according to articles in the General Appropriations Act.

Table 25

| Average Merit Increase by Article for Fiscal Years 2000 through 2003 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average Merit Increase | Fiscal Year 2000 |  | Fiscal Year 2001 |  | Fiscal Year 2002 |  | Fiscal Year 2003 |  |
|  | \# of Actions | Average Amount | \# of Actions | Average Amount | \# of Actions | Average Amount | \# of Actions | Average Amount |
| 01 - General Government | 3,764 | \$ 597 | 3,207 | \$ 624 | 3,109 | \$ 748 | 2,596 | \$ 1,065 |
| 02 - Health and Human Services | 8,983 | \$ 494 | 9,980 | \$ 595 | 3,862 | \$ 1,136 | 5,868 | \$ 869 |
| 03 - Education | 801 | \$ 924 | 658 | \$ 1,057 | 861 | \$ 1,247 | 432 | \$ 1,643 |
| 04 - Judiciary | 225 | \$1,307 | 189 | \$ 996 | 203 | \$ 1,687 | 101 | \$ 1,623 |
| 05 - Public Safety and Criminal J ustice | 2,338 | \$ 522 | 3,480 | \$ 498 | 2,304 | \$ 578 | 943 | \$ 905 |
| 06 - Natural Resources | 2,055 | \$ 737 | 1,226 | \$ 848 | 903 | \$ 955 | 1,253 | \$ 1,082 |
| 07 - Business and Economic Development | 11,323 | \$ 539 | 10,711 | \$ 566 | 5,890 | \$ 474 | 6,780 | \$ 605 |
| 08 - Regulatory | 1,431 | \$ 687 | 1,345 | \$ 658 | 757 | \$ 787 | 385 | \$ 1,130 |
| Statewide Averages and Totals | 30,920 | \$ 567 | 30,796 | \$ 602 | 17,889 | \$ 767 | 18,358 | \$ 844 |

Table 26

| Average One -Time Merit Award by Article for Fiscal Years 2000 through 2003 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal Year 2000 |  | Fiscal Year 2001 |  | Fiscal Year 2002 |  | Fiscal Year 2003 |  |
|  | \# of Actions | Average Amount | \# of Actions | Average Amount | \# of Actions | Average Amount | \# of Actions | Average Amount |
| 01 - General Government | 159 | \$ 1,539 | 286 | \$ 1,674 | 1,139 | \$ 1,280 | 382 | \$ 1,196 |
| 02 - Health and Human Services | 1,073 | \$ 1,007 | 946 | \$ 884 | 389 | \$ 812 | 2,234 | \$ 1,085 |
| 03 - Education | 95 | \$ 634 | 77 | \$ 700 | 409 | \$ 507 | 342 | \$ 618 |
| 04 - Judiciary | 38 | \$ 1,346 | 37 | \$ 846 | 15 | \$ 1,317 | 77 | \$ 2,099 |
| 05 - Public Safety and Criminal J ustice | 22 | \$ 1,418 | 22 | \$ 2,061 | 452 | \$ 960 | 202 | \$ 1,264 |
| 06 - Natural Resources | 516 | \$ 946 | 680 | \$ 1,090 | 1,310 | \$ 1,272 | 1,682 | \$ 1,460 |
| 07 - Business and Economic Development | 1,005 | \$ 1,074 | 553 | \$ 1,280 | 524 | \$ 813 | 547 | \$ 1,100 |
| 08 - Regulatory | 313 | \$ 889 | 338 | \$ 956 | 187 | \$ 1,338 | 709 | \$ 1,158 |
| Statewide Averages and Totals | 3,221 | \$ 1,029 | 2,939 | \$ 1,095 | 4,425 | \$ 1,080 | 6,175 | \$ 1,196 |

## Recommended Statutory Changes

## Equity Adjustments

Equity adjustments deal with compression issues in order to ensure fairness within a job class or job class series. Currently, agencies do not have the authority to provide equity adjustments to employees. For agencies to use this widely accepted compensation practice, an addition to the Texas Government Code, Chapter 659, would be required. The proposed language for this statutory change is as follows:

## Add Government Code, Section 659.2591 Equity Adjustments

§ 659.2591. (a) This section applies only to positions classified under the state's position classification plan.
(b) Notwithstanding other provisions of this subchapter, agencies are authorized to adjust a position's salary rate within the salary range of the applicable salary group for the purpose of maintaining:
(1) equitable internal relationships; or
(2) equitable salary rates in the job market.

## Spot Incentives

To enhance the State's collection of monetary rewards, the SCO is proposing the creation of a spot-incentive program. This incentive would be available to those employees who have demonstrated noteworthy performance. For agencies to use this widely accepted compensation practice, an addition to the Texas Government Code, Chapter 659, would be required. The proposed language for this statutory change is as follows:

## Add Government Code, Section 659.2552 Spot Incentives

§ 659.2552. (a) This section applies only to positions classified under the state's position classification plan.
(b) A spot incentive award is a reward for employee or group performance that is deserving of recognition in the following situations:
(1) completion of a substantial project that affects the achievement of the organization's goal and/or mission; or
(2) recognition of an employee or group who has completed training, attained new skills, or attained certifications that enhance that organization's ability to meet its mission and goals.
(c) An agency may provide spot-incentive payments to employees up to a maximum value of $\$ 1,000$ per employee per fiscal year.
(d) Notwithstanding other provisions of this subchapter, agencies are authorized to award monetary spot incentives to employees to reward noteworthy performance.

## Employee Awards

The SCO believes that an increase in the employee award amount would be beneficial. Currently, the maximum amount of these awards is $\$ 50$. We recommend that this amount be increased to $\$ 100$. The following statutory language details our recommended changes to this statute.

## Government Code, Section 2113.201 Employee Awards

§ 2113.201. (a) A state agency may use appropriated money to purchase service awards, safety awards, and other similar awards to be presented to its employees for professional achievement or outstanding service under policies adopted by the agency.
(b) The cost of awards purchased under this section may not exceed [ $\$ 50] \$ 100$ for an individual employee.

## Flexible and Alternative Work Schedules

The SCO proposes statutory language that encourages agencies to use flexible work hours and alternative work schedules for their employees. Other portions of Chapter 658, Hours of Labor, will require modification to ensure that they do not conflict with the proposed section. The following language is the proposed addition to current statute.

## Add Government Code 658.011 Flexible and Alternative Work Schedules

§ 658.011. FLEXIBLE AND ALTERNATIVE WORK SCHEDULES (a) The State of Texas supports state agencies and institutions of higher education in implementing flexible or alternative work schedules to meet the needs of the organization and the employee's needs and preferences when such schedules do not diminish the productivity or quality of services provided by the organization.
(b) A flexible work schedule is defined as one during which an employee works the core hours as defined by the organization, and the employee works at least 8 hours per day. Suggested flexible work schedules include but are not limited to the following:
(1) Five 8-hour days per week with the work hours from 7:00 a.m. until 4:00 p.m.;
(2) Five 8-hour days per week with work hours from 9:00 a.m. until 6:00 p.m.; or
(3) Five 8-hour days per week with work hours from 10:00 a.m. until

7:00 p.m.
(c) An alternative work schedule is defined as one during which the required work is performed on a non-standard schedule. Suggested alternative work schedules include but are not limited to the following:
(1) Four 10 -hour days per week-" $4 / 10$ "-permitting one additional day off per week;
(2) Eight 9-hour days and one 8-hour day over two weeks -
"9/80" - permitting an additional day off every other week; or
(3) Four 9-hour days and one 4-hour day per week, permitting an additional afternoon or morning off every week. (d) Agencies and institutions of higher education may develop policies and procedures outlining their guidance for flexible and alternative work schedules.
(e) All employees are eligible to request such schedules as long as the request does not conflict with the overall mission and goals of the organization.

Copies of this report have been distributed to the following:

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[^0]:    This study was conducted in accordance with Texas Government Code, Chapter 654.
    For more information regarding this report, please contact Tony Garrant, PHR, Acting State Classification Officer, at (512) 936-9500.

[^1]:    ${ }^{\text {a }}$ State of Texas data is from fiscal year 2003, average pay for full-time classified regular employees.
    ${ }^{\mathrm{b}}$ U.S. Bureau of Labor Statistics data is for September 2003.

